

R&D Meeting

March 28, 2007 Dainippon Sumitomo Pharma Co., Ltd.



Drug Research Overview

Dainippon Sumitomo Pharma Co. Ltd. Executive Director, Drug Research Yuichi Yokoyama, Ph.D. 28th March, 2007



1. Mid-Term Business Plan (FY 2007-2009), Drug Research

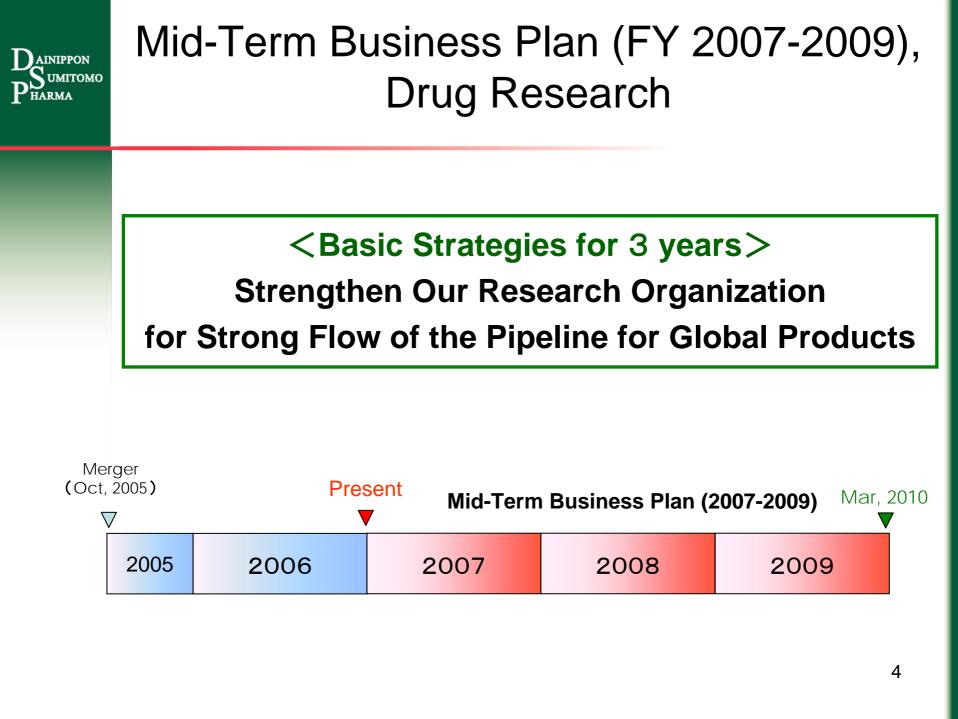
2. Progress in Drug Research



Mid-Term Business Plan (FY 2007-2009)

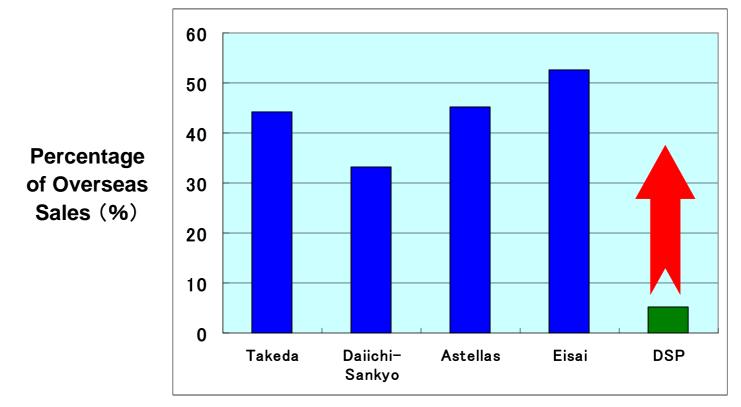
Strengthen Our Business Foundation for the First Step to Become a Global Corporation

- **1. Strengthen Our Domestic Business Foundation**
- 2. Strengthen Our R&D Organization for Strong Flow of the Pipeline Products
- **3. Preparing International Operation Structure**
- 4. Strengthening Strategic Partnership
- 5. Striving for Efficient Management and for Efficient and Profitable Cooperate Structure
- 6. Establishment of "DSP Management"





Discovery Capability that Generates Internationally-Competitive Drugs that Can Enhance Overseas Sales



5



Strengthen Our R&D Capability to Create New Compounds

Three Focused Research Areas

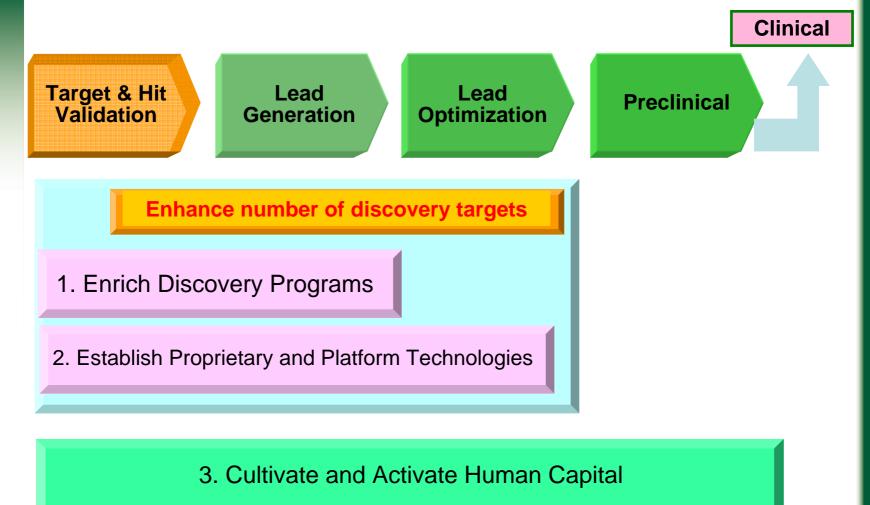
- Diabetes/Cardiovascular
- CNS
- Inflammatory/Allergy

Three Strategic Plans

- 1. Enrich Early-Stage Discovery Programs
- 2. Strengthen Proprietary and Platform Technologies to Improve Research Efficiency
- 3. Cultivate and Activate Human Capital that Achieves Generation of Internationally-Competitive Drugs



Strengthen Our R&D Capability to Create New Compounds





1. Enrich Early-Stage Discovery Programs

- Enhance Promising Research Projects
 - We will value innovative concepts and ideas for novel therapeutics and encourage our scientists to pursue the research projects to "Target & Hit Validations" stage.
- Strengthen Research Pipelines through Partnering and In-licensing

 Currently, Ongoing in CNS Area
 KASPAC: Karolinska Inst./DSP
 Drug Discovery in Alzheimer's Disease



(KASPAC)

 Explore Further Opportunities for Collaborations with Domestic/Overseas Biopharmas and Academia CNS, Inflammation/Allergy, Diabetes/CV areas



Seeds-Discovery of Promising Drug Targets

Genomics, Proteomics, Metabolomics, HTS

Efficient Lead Optimization

- Protein crystallography
- Simulation Studies to predict PK profiles in Humans

Improve Predictability of Efficacy in Human and Increase Probability of Success

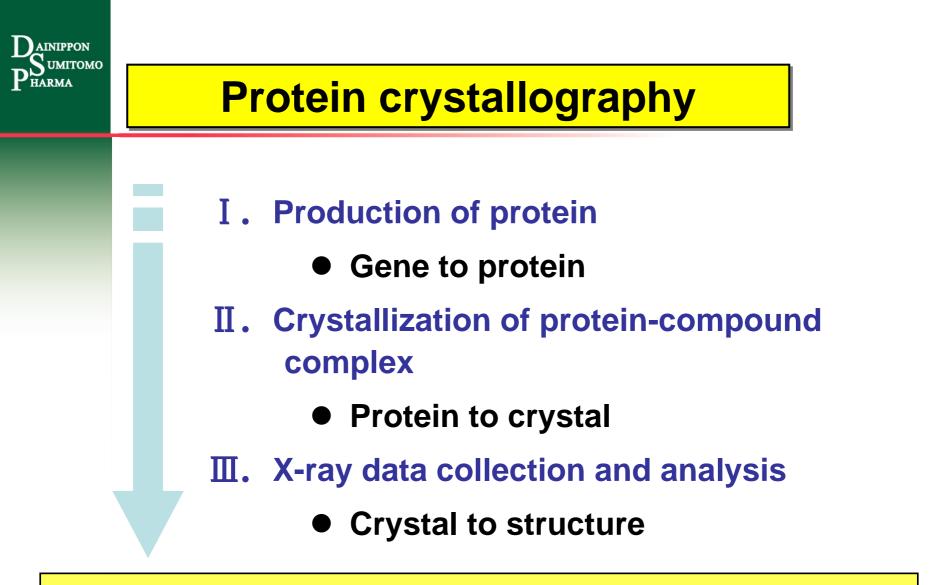
Pharmacological/Pharmacokinetic/Toxicological evaluations using target molecules/cells derived from human samples



Application of X-ray Crystallography for Drug Discovery

Structure Analysis of Protein-Compound Complex Leads to a Design of Promising Small Compounds

- Acceleration of Structure-Based Drug Design -



 Technology Refinement to the Level Applicable to Drug Discovery
 Efficient and Effective Applications of This Technology are Essential for Structure-Based Drug Design



Procedure of X-ray crystallography



Expression of Proteins

Purification of Proteins

Crystallization of Protein-Compound Complex

Large Synchrotron Radiation Facility

SPring-8 (Hyogo Prefecture)

X-ray data collection

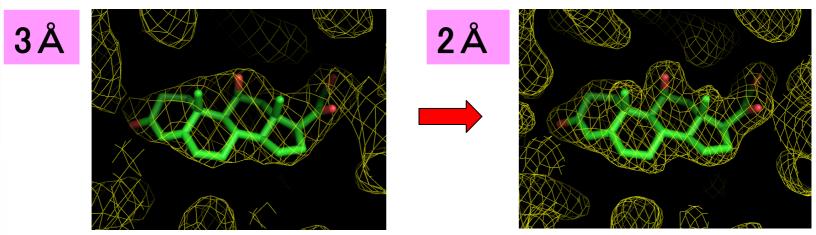


Three-Dimensional Structure Analysis



Application of structure data for drug discovery

	In-house	Spring-8	
Crystal size	Crystal size 0.2 mm 0		
Exposure time	30 minutes	1 second	
Total data collection time	90 hours	3 minutes	
Resolution	3Å	2Å	

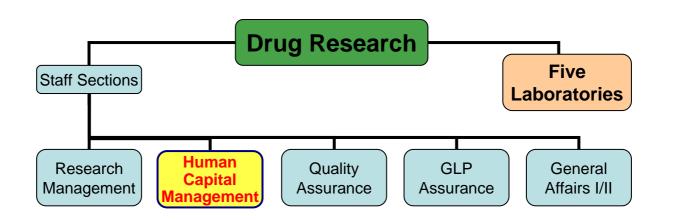


Predicted structures of protein-compound complex were analyzed using our drug candidates, which gives information on structure-activity relationship including their specificity that enabled us to find promising compounds. ¹³



"Human Capital Management"

- Newly-organized Office that is dedicated to Strategic HRM for scientists/staff of Drug Research
- Translation of Research Strategies into HR practices to maximize the R&D performance, including Personnel Placement, Performance/ Development Planning, Career Innovation, and Recruiting





1. Mid-Term Plan (FY 2007-2009), Drug Research

2. Progress in Drug Research



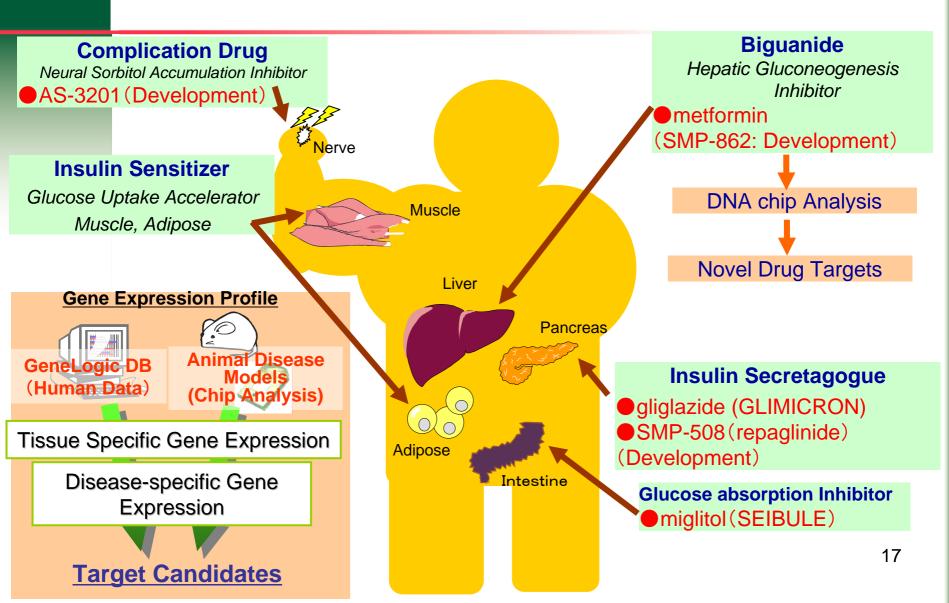
Diabetes/Cardiovascular

	Main Indication Mechanism of Action		Products	Development	Research	
Metabolic		Insulin Secretagogue	Sulfonyl Urea	GLIMICRON		
	Diabetes		Rapid-acting Insulin Secretagogue		SMP-508 (repaglinide)	Ø
		Insulin Sensitizer		MELBIN	SMP-862 (metformin)	Ø
mdr		Glucose absorption Inhibitor		SEIBULE		Ø
Syndrome-related		Complication Drug			AS-3201 (ranirestat)	0
elate		Antiobesity Drug				0
d Diseases	CV	Hypertension		AMLODIN CETAPRIL ALMARL	Irbesartan	0
Se		Hyperlipidemia		LIPOCLIN		0

©: proceeded to preclinical stage



Oral Antidiabetics





CNS

Main Indication Mechanism of Action		Products	Development	Research
Functional	Schizophrenia	LULLAN SERENACE HALOMONTH	AD-5423 (blonanserin) SM-13496 (lurasidone)	
	Depression	NORITREN ABILIT		0
	Anxiety	SEDIEL ERISPAN		
Organic	Dementia		AC-3933	
	Parkinson's Disease	DOPS AKINETON	AD-810N (zonisamide)	0
	Epilepsy	EXCEGRAN MYSTAN		
	Pain	Morphine		0

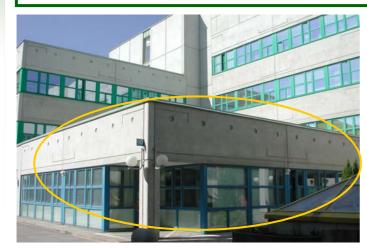
Seeking potential partners for novel research seeds in CNS area. 18



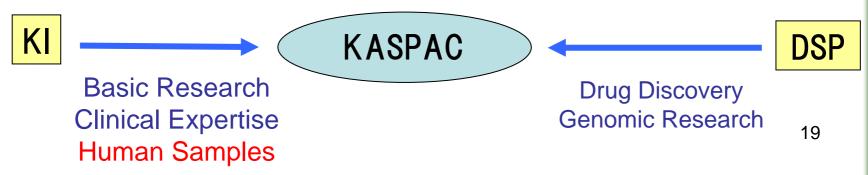
KASPAC Project (2000.8~)

KASPAC: Karolinska Institute (KI) + Dainippon Sumitomo Pharma (DSP) Karolinska Institute Sumitomo Pharmaceuticals Alzheimer Center

Target-Discovery for Alzheimer's Disease









Inflammatory/Allergy

Main Indication Mechanism of Action	Products	Development	Research
Inflammation (RA)	—	SMP-114	0
Allergy (Respiratory)	QVAR EBASTEL	SMP-028	Ø

©: proceeded to preclinical stage

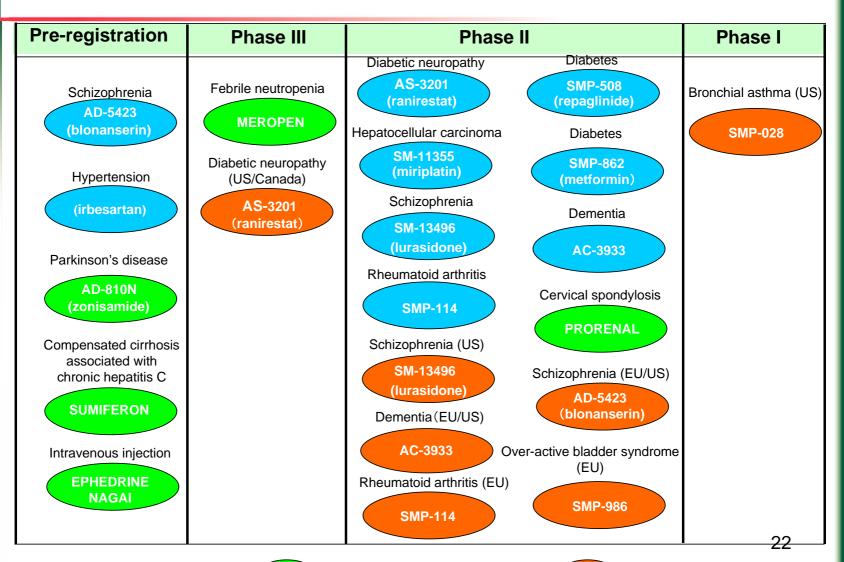


Drug Development Overview

Dainippon Sumitomo Pharma Co. Ltd. Executive Director, Drug Development Keiichi Ono, Ph.D. 28th Match, 2007



R&D Pipeline



Development in Japan for new indication etc.



Pre-registration

Product code	Generic name	Target disease	Formulation
AD-5423	Blonanserin	Schizophrenia	Tablet Powder
	Irbesartan	Hypertension	Tablet
AD-810N	Zonisamide	Parkinson's disease (New indication)	Tablet
SUMIFERON	Interferon-alfa	Compensated cirrhosis associated with chronic hepatitis C (New indication)	Injection
EPEDRIN NAGAI	Ephedrine hydrochloride	Hypotension under anesthesia (New administration route)	Injection



Outline of Lurasidone

Target Indication Schizophrenia

PharmacologyHigh affinities for D2, 5-HT2, 5-HT7and 5-HT1A receptors

Formulation Tablet

Origin Dainippon Sumitomo

Clinical Phase

P2b in Japan Preparation for P3 in the US



- 1. P2a Study in Japan
- 2. PET Study in the US
- 3. P2 Studies in the US
- 4. P2b Study in Japan
- 5. Thorough QTc Study in the US
- 6. Comparative Tolerability Study
- 7. Summary



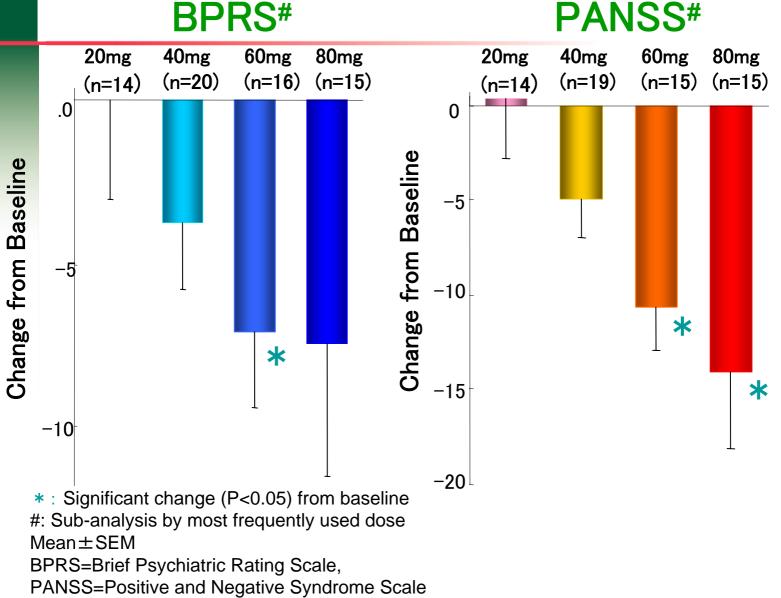
P2a Study in Japan

- Patient
 - Schizophrenics
- Design
 - Open-label, Non-controlled, Flexible dose study
- Dosage and Administration
 - Once daily after breakfast
 - 8-week treatment
 - Starting dose is 20 mg followed by flexible dosing at the range of 20 to 80 mg
- Planned sample size60 patients
- Assessments

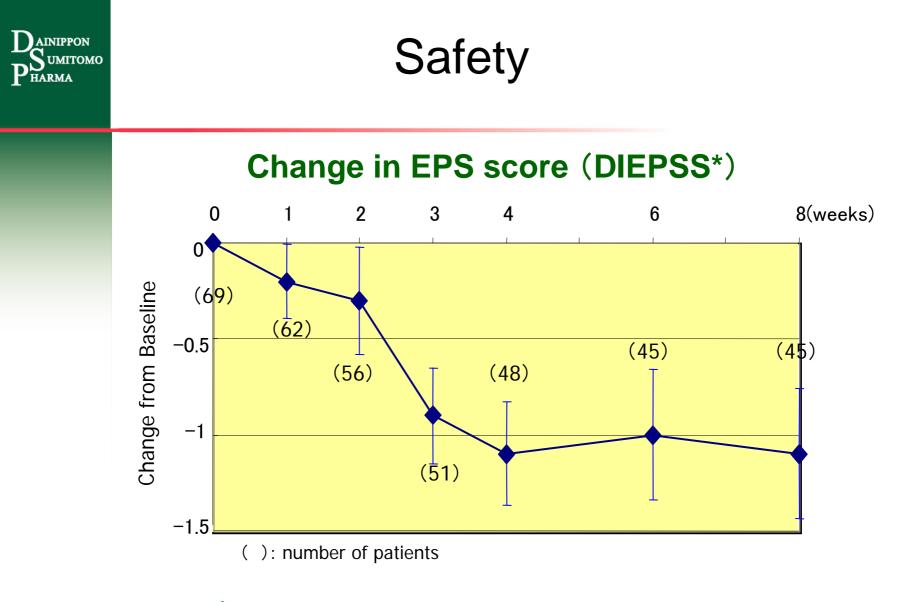
BPRS, PANSS, Global Improvement Rating (GIR), DIEPSS(EPS scale), AEs, etc



Efficacy



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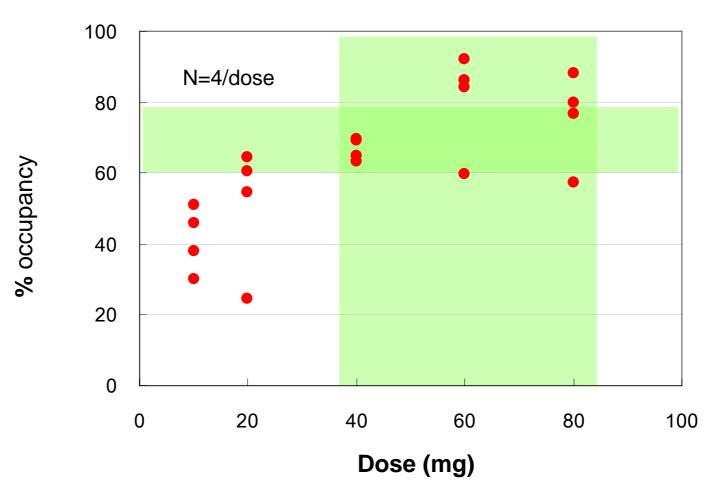


* Drug Induced Extra-Pyramidal Symptoms Scale



PET Study in the US

D2 receptor occupancy in Striatum in human(Ligand: C¹¹-Raclopride)





P2 Studies in the US

Patient

Schizophrenics

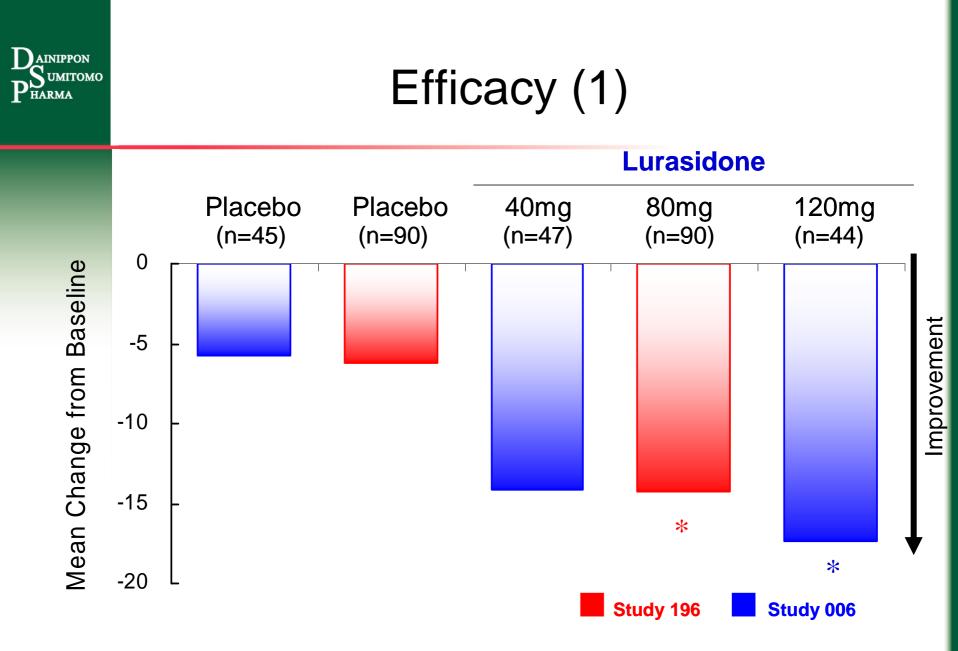
Design

Randomized, Double-blind, Parallel-group, Placebo-controlled study

- Dosage and Administration
 - Once daily after breakfast

6-week treatment Study 006: lurasidone 40mg and 120mg or placebo Study 196: lurasidone 80mg or placebo

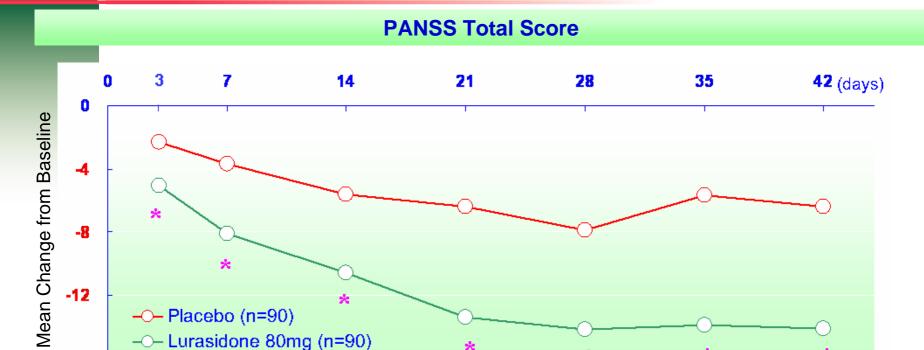
- Planned Sample Size
 Study 006: 50 patients per group
 Study 196: 80 patients per group
- Assessment
 BPRS, PANSS, EPS, AEs, etc



Mean change from baseline at end point (LOCF analysis) *: p<0.05 vs corresponding placebo group



Efficacy (2)



Study 196 Baseline: Placebo 96.0, Lurasidone 94.4

LOCF analysis

-16

*: statistically different (p<0.05) from placebo at each time point using ANCOVA.

Presented at 2007 ICOSR, Colorado, USA.



P2b Study in Japan

- Patient
 - Schizophrenics
- Design

Open-label, Double-blinded for dose, Non-controlled, Parallel-group, Fixed-dose Study

Dosage and Administration

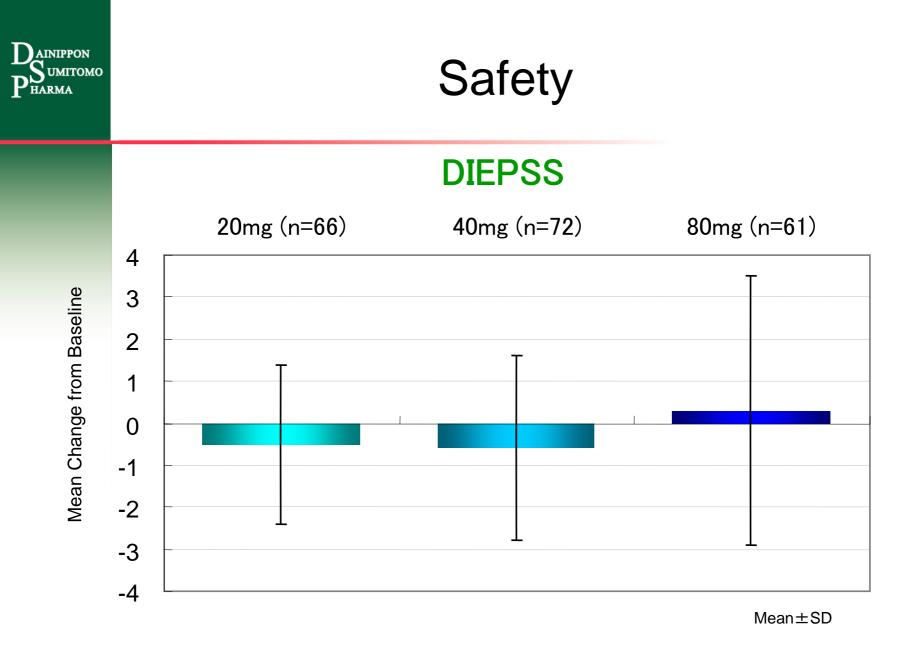
Once daily after breakfast

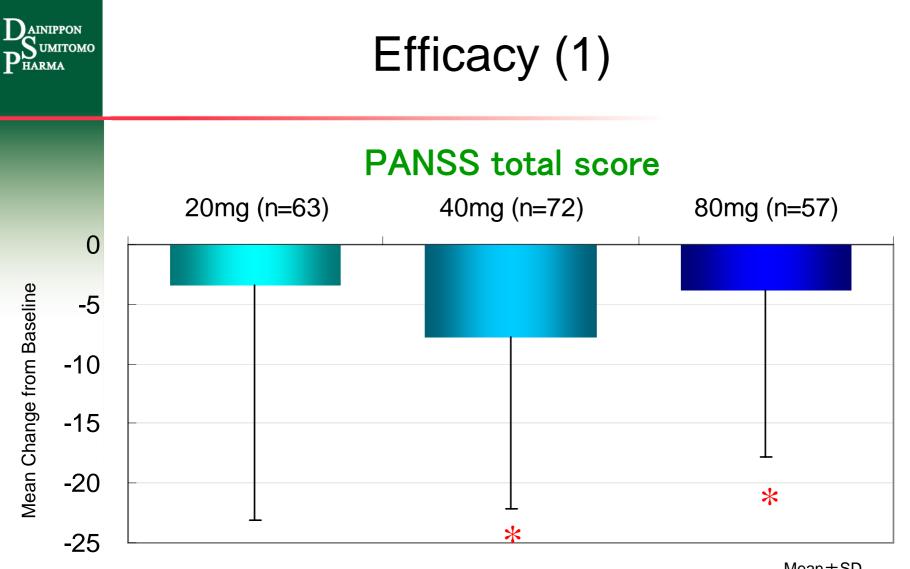
8-week treatment

Three doses of lurasidone 20 mg, 40 mg and 80 mg

- Planned sample size65 patients
- Assessments

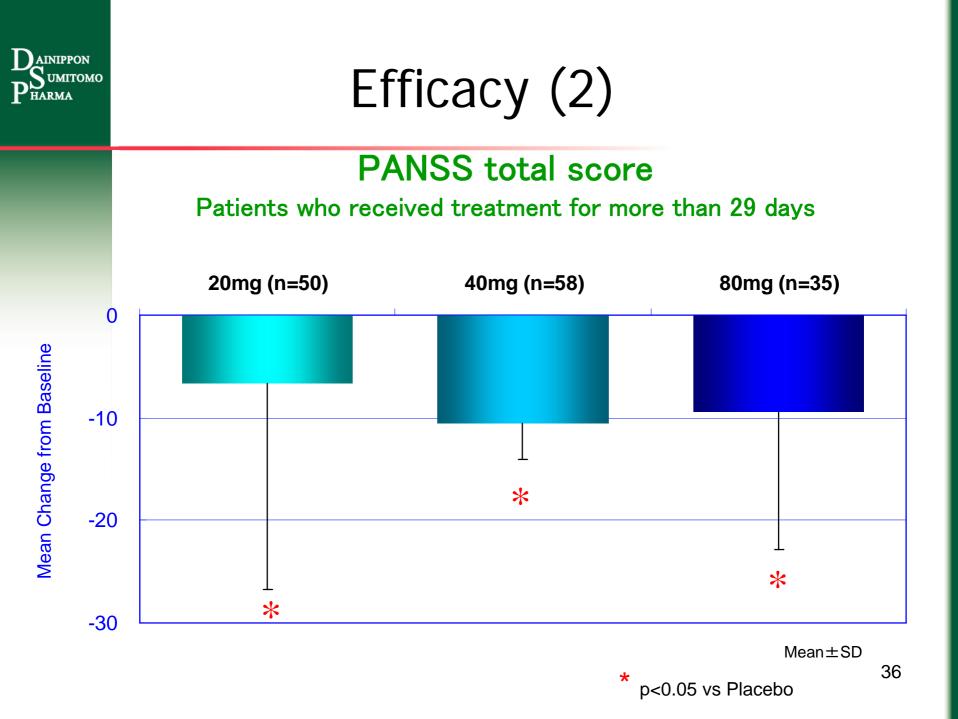
BPRS, PANSS, Global Improvement Rating (GIR), DIEPSS (EPS scale), AEs, etc







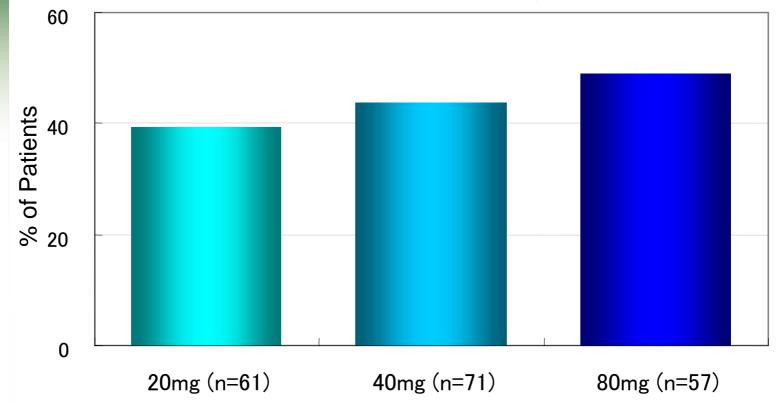
* p<0.05 vs Placebo





Efficacy (3)

Global Improvement Rating (GIR)*



*: % of patients with moderate or marked improvements at Week 8 (LOCF)



Thorough QTc Study in the US

- Patients
 - Schizophrenics
- Study Design
 - Randomized, Double-Blind, Parallel Assignment
- Dosage and Administration
- 1) Lurasidone 120mg/day, once daily
- 2) Lurasidone 600mg/day (Dose titration method), once daily
- 3) Ziprasidone 160mg/day (80mg, bid)
- Total treatment period: 11 days
- Enrollment
 - 25 patients / group
- Outcomes

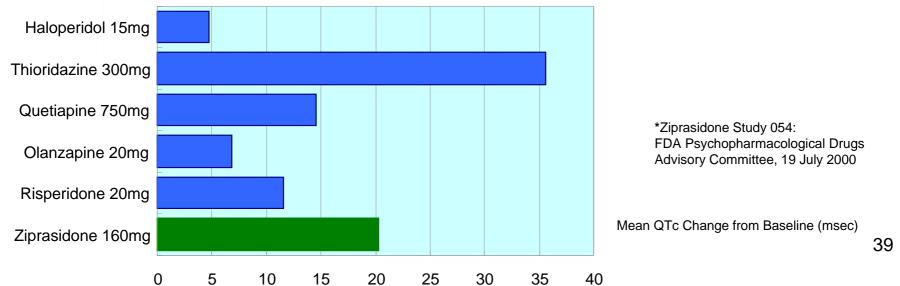
ECG data analysis at Tmax on Day 0 (Baseline) and Day 11



QTc Results

QTc Prolongation – Mean QTc Changes at Tmax(Ziprasidone: at 4 hr) **Individual Data Analysis** Lurasidone Ziprasidone Lurasidone 120mg 120mg 600mg 160mg 23 22 26 n Lurasidone 600mg QTc Prolongation: 0 0 1 >60 msec Ziprasidone 160mg 25 22 26 n QTc: 0 0 0 0 5 10 15 20 25 30 35 40 >500 msec Mean QTc Change from Baseline (msec)

QTc Prolongation Compared with Antipsychotics*





Comparative Tolerability Study in the US

- Patients
 Schizophrenics
- Study Design

Randomized, Double-Blind, Parallel Assignment

- Dosage and Administration
 - 1) Lurasidone 120mg/day, once daily
 - 2) Ziprasidone 160mg/day (80mg, bid)

Total treatment period: 3 weeks

Enrollment

160 patients / group

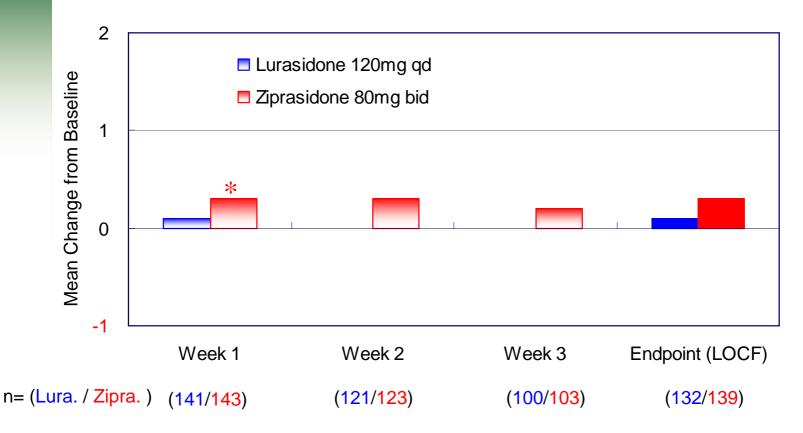
Outcomes

PANSS, EPS Scales (BAS, AIMS, SAS), AEs, etc.



Safety (1)

Barnes Akathisia Rating Scale (BAS)

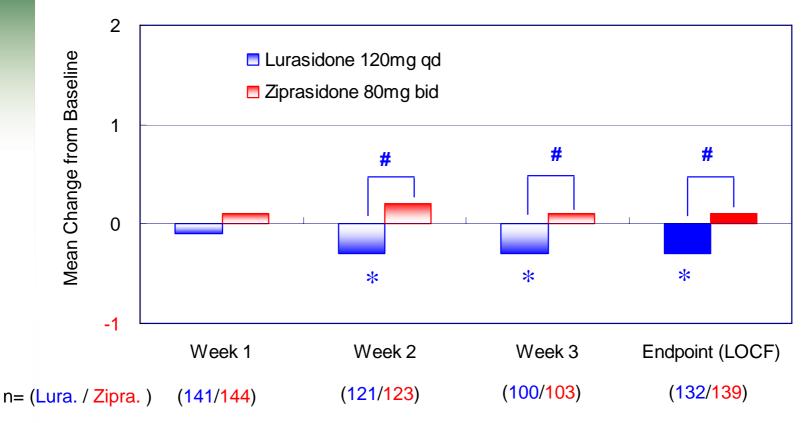


*Significant change (95% CI) from baseline



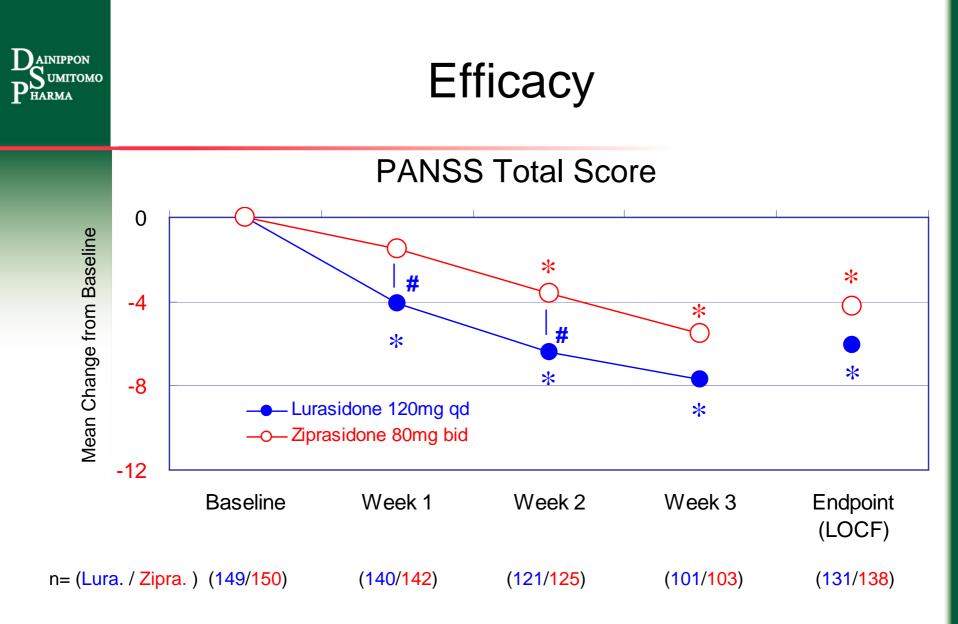
Safety (2)

Abnormal Involuntary Movement Scale (AIMS)



*Significant change (95% CI) from baseline

#Significant difference (95% CI) between the groups



* * Significant change (95% CI) from baseline
 #Significant difference (95% CI) between the groups



Lurasidone Phase 2: Efficacy

- JP P2 Studies:
- Lurasidone was effective in patients with schizophrenia at the daily dose range from 20 mg to 80 mg.
- US P2 Studies:
- PET study showed that lurasidone should be effective in the dose range from 40 mg to 80mg.
- Lurasidone was effective in the dose range of 40 mg to 120mg in the P2 studies.
- PANSS total score was improved significantly on and after Day 3 in 80 mg dose group.
- JP P2b Study:
- PANSS total score was improved significantly in 40 mg and 80 mg dose groups. However, dose dependency was not demonstrated.
- The percentage of patients with moderate to marked improvements of GIR score increased dose-dependently in the dose rage from 20 mg to 80 mg.
- Comparative Tolerability Study with Ziprasidone:
- Lurasidone demonstrated the comparative efficacy with ziprasidone (approved drug).



Lurasidone Phase 2: Safety

- US QTc Study:
- QTc interval prolongation of more than 5 msec, a threshold suggested in the guideline, was observed both at the highest daily clinical dose (120mg) and the 5 fold dose (600mg).
- There were no patients with QTc interval prolongation of >60msec or QTc of >500msec.
- US Comparative Tolerability Study with Ziprasidone:
- It was confirmed that the akathisia score in 120 mg of lurasidone was lower than ziprasidone dose group at all assessed points.
- JP and US Phase 2 Studies:
- Abnormal involuntary movement score was significantly decreased by dosing lurasidone.
- It was suggested that lurasidone causes minimal EPS.
- Lurasidone was generally safe and well tolerated without any significant abnormalities in metabolic parameters including blood sugar and lipid levels.



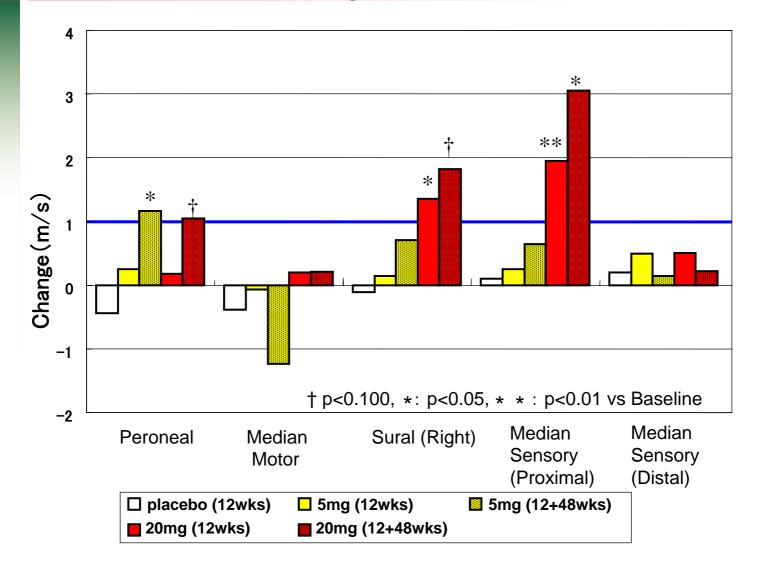
Outline of ranirestat

Indication	Diabetic Sensorimotor Polyneuropathy (DSP)
Pharmacology	Inhibition of Aldose Reductase, resulting in prevention and improvement of DSP
Formulation	Tablet
Origin/License	Dainippon Sumitomo/Licensed out to Eisai
Stage	Phase 2a (Japan: Co-development with Kyorin) Phase 3(North America)



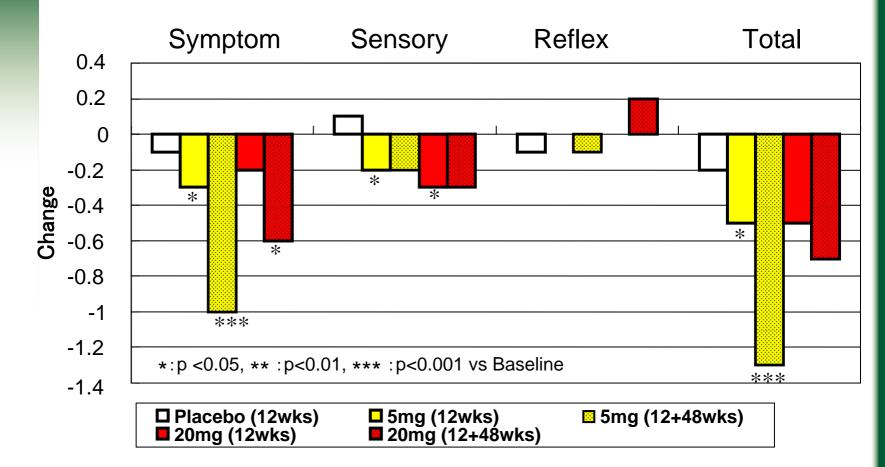
Phase IIa/Extension in North America

Improvement in Nerve Conduction Velocities (NCV) -Change from baseline





Phase IIa/Extension in North America Change in Toronto Clinical Neuropathy Score





Ranirestat Clinical Trials

1. Phase 2a in Japan

2. Phase 3 in North America



P2a in Japan

Patients

Diabetic patients with clinical signs and symptoms of symmetrical distal Diabetic Sensorimotor Polyneuropathy (DSP)

Design

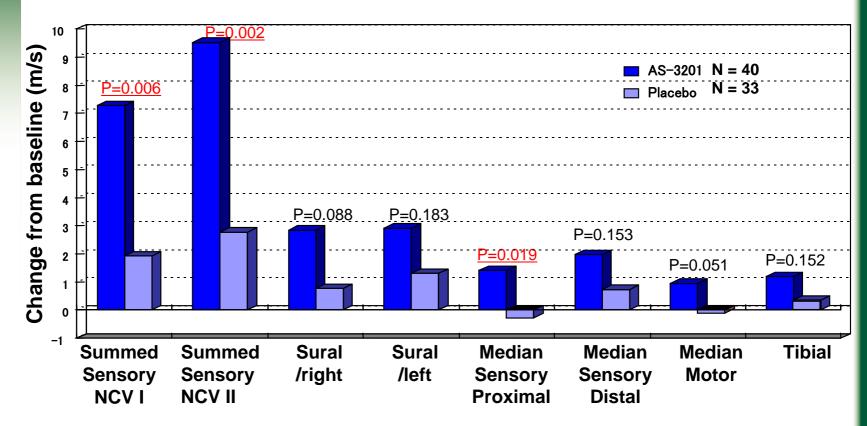
Multicenter, randomized, double blind, placebo-controlled study

- Dosage Regimen Ranirestat 20mg or Placebo, Oral, Once daily for 26 weeks
- Sample Size: 30 patients/arm
- Efficacy Parameters Summed sensory nerve conduction velocity, modified Toronto Clinical Neuropathy Score (mTCNS) etc. 50

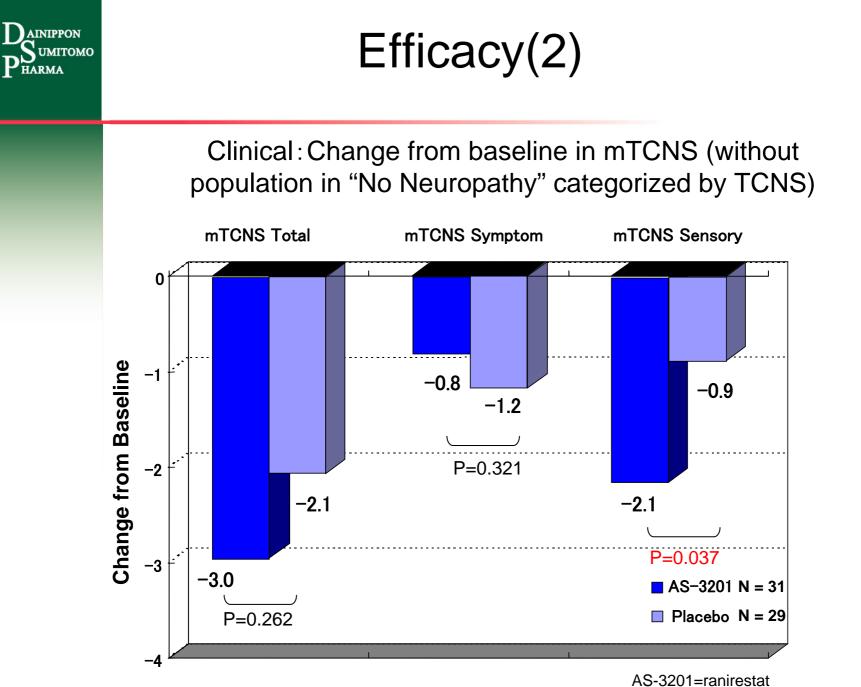


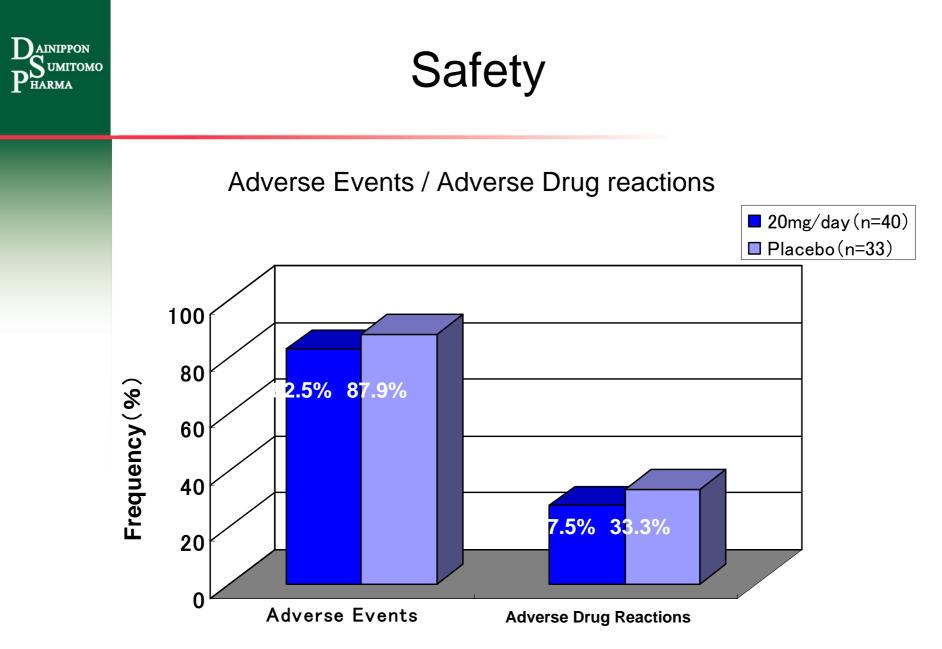
Efficacy(1)

Nerve Conduction Velocities (NCV)



AS-3201=ranirestat







Summary of Phase 2a in Japan

- Ranirestat at the dose of 20mg/day showed significant improvement in summed SNCV in comparison with placebo.
- Ranirestat demonstrated significant improvement in sensory score of mTCNS in mild to severe population.
- Ranirestat was generally safe and well tolerated without any significant abnormalities.



Phase 3 in North America

Patients

Diabetic patients with clinical signs and symptoms of symmetrical distal DSP

Design

Multicenter, randomized, double blind, placebo-controlled study

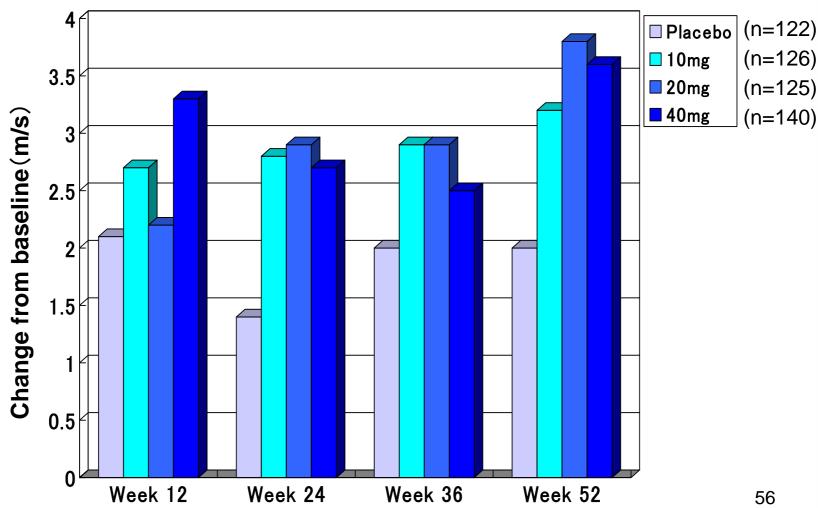
- Dosage Regimen Ranirestat 10mg, 20mg, 40mg or Placebo, Oral, Once daily for 52 weeks
- Sample Size: 120 patients/arm

Efficacy Parameters Summed sensory nerve conduction velocity, modified Toronto Clinical Neuropathy Score (mTCNS) etc.



Efficacy(1)

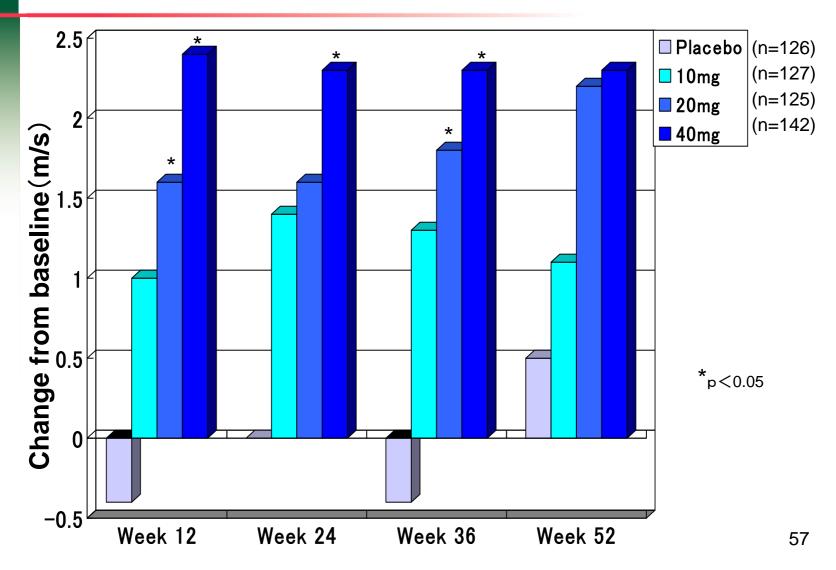
Summed Sensory Nerve Conduction Velocities







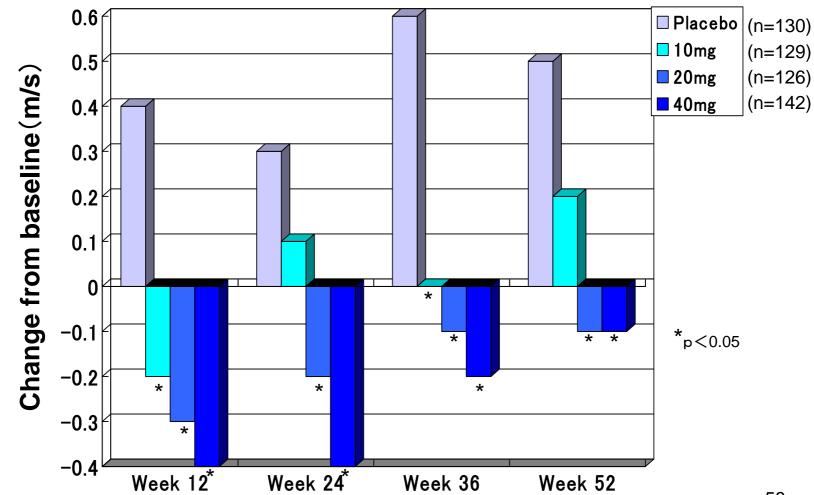
Summed Motor Nerve Conduction Velocities

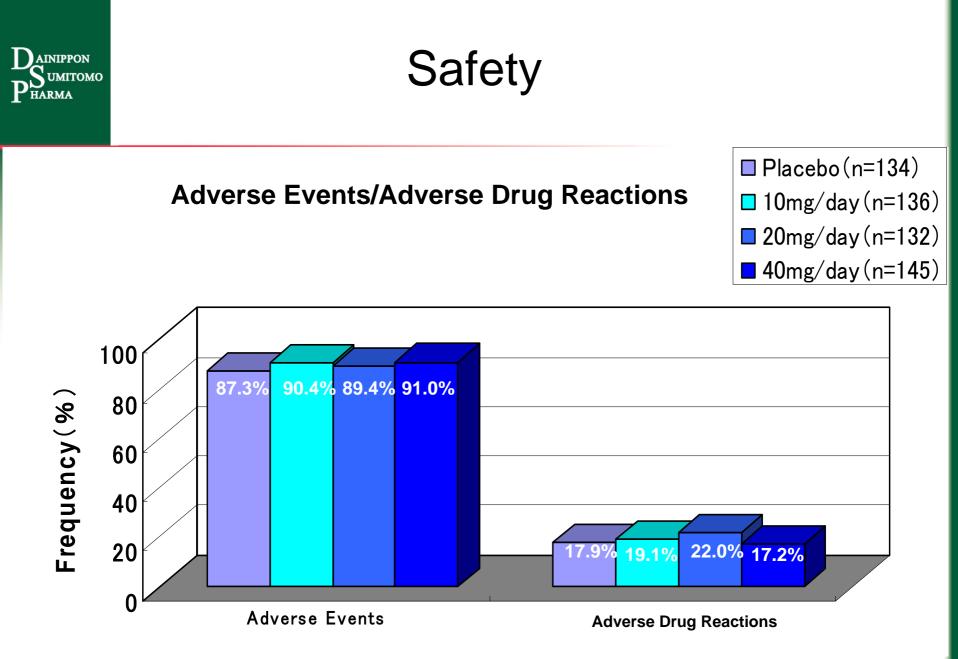




Efficacy(3)

F-Wave minimum latency in Median motor nerve







Summary of Phase 3 in North America

- No significant differences in summed SNCV were observed between ranirestat group and placebo group. This unclear study result may be attributed to the changes in placebo group which were much higher than expected.
- Ranirestat showed somewhat improvement in MNCV and F-wave latencies.
- No significant differences in mTCNS, a critical clinical parameter, between ranirestat group and placebo group were observed. This unclear study result may be attributed to the unexpected high improvement in the placebo group.
- Ranirestat was generally safe and well tolerated without any significant abnormalities



Outline of SMP-862 (metformin)

Indication Type 2 Diabetes

PharmacologySuppression of hepatic
gluconeogenesis and
improvement of insulin sensitivity

Formulation Tablet

In-house/Licensed Licensed from Merck Sante

Stage Phase 2b



P2b

Indication

Type 2 diabetes mellitus

Design

Placebo-controlled, double-blind, parallel group comparative study (dynamic allocation)

Dosage Regimen: 750mg/day and 1500mg/day

Sample Size

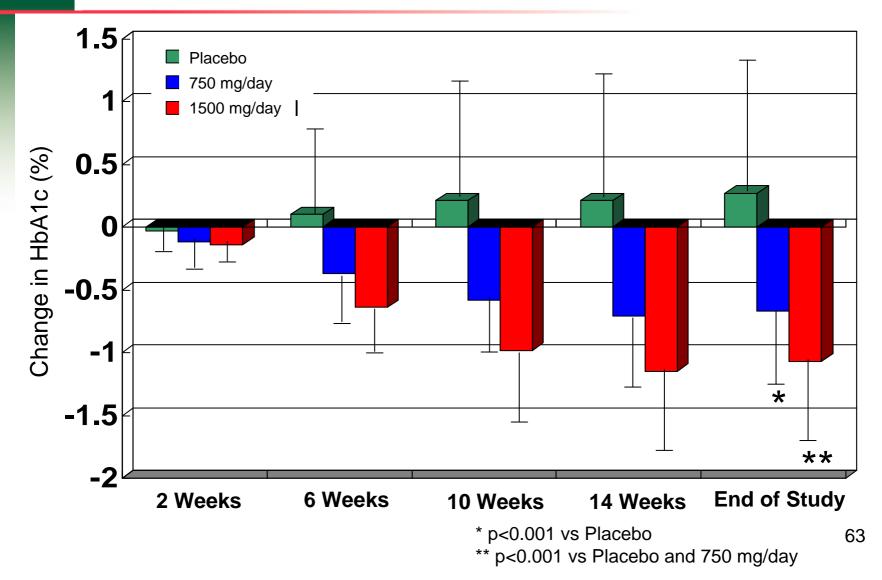
100 patients/SMP-862 dosing group (50 patients/placebo group)

Endpoint: Change in HbA1c from baseline



Efficacy

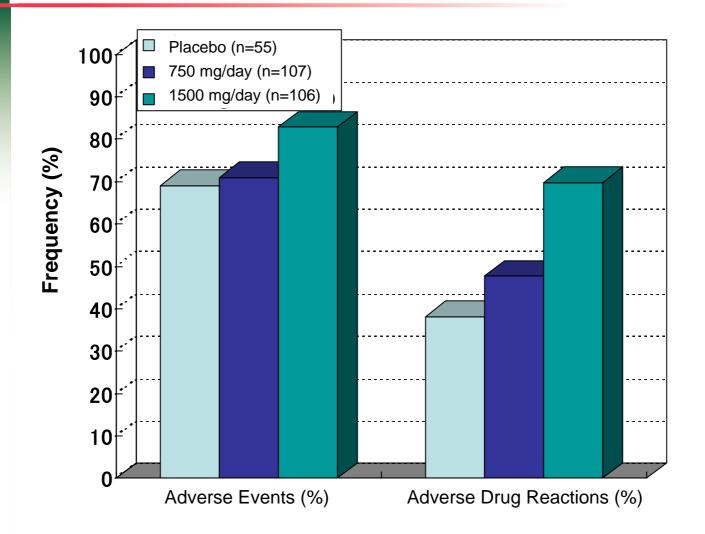
Change in HbA1c







Adverse Events / Adverse Drug reactions





- HbA1c was decreased dose-dependently in 14-week administration of 750 mg/day of SMP-862, 1500 mg/day of AMP-862 and placebo.
- HbA1c was significantly decreased in the group of 1500 mg/day compared to 750 mg/day, currently approved as daily dose for metformin chloride.
- No change in lactic acid level an no other significant findings in safety



Outline of repaglinide

Indication: Type 2 diabetes mellitus

Pharmacology: Rapid insulin secretagogue characterized by rapid absorption and rapid metabolism

Formulation: Tablet

In-house/License: Licensed from Novo Nordisk

Stage: P2b

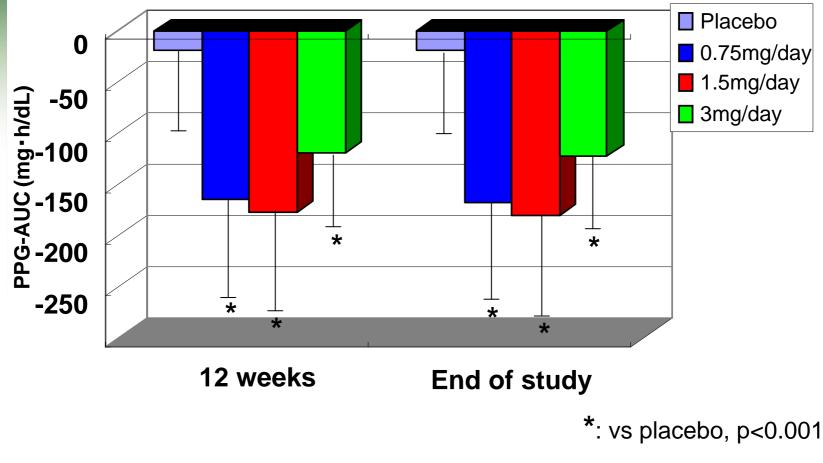


P2b clinical study

- Patients: Type 2 diabetes mellitus
- Design: Placebo-controlled, random allocation, doubleblind, comparative study
- Dosage Regimen: Placebo, repaglinide 0.75, 1.5, 3mg/day
- Sample size: 30 patients/group
- Primary Endpoint: Change in Postprandial Plasma Glucose (PPG) AUC 0-3h

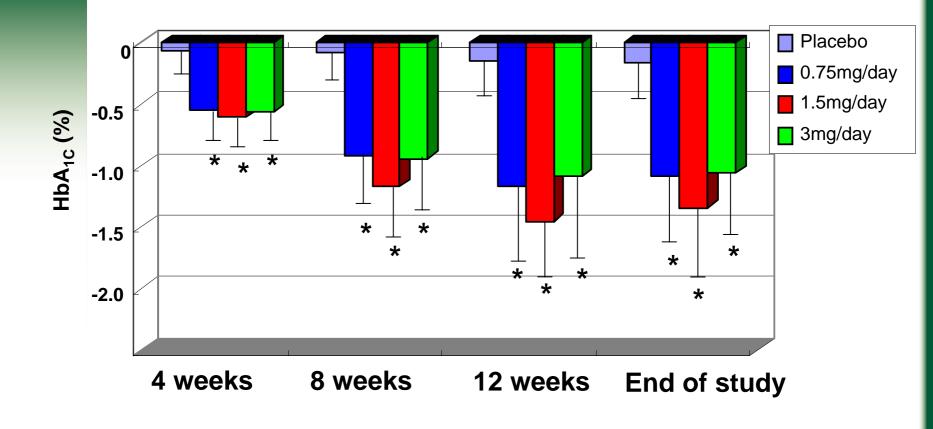


P2b monotherapy clinical study Change in PPG AUC_{0-3h}





P2b monotherapy clinical study Change in HbA_{1C}

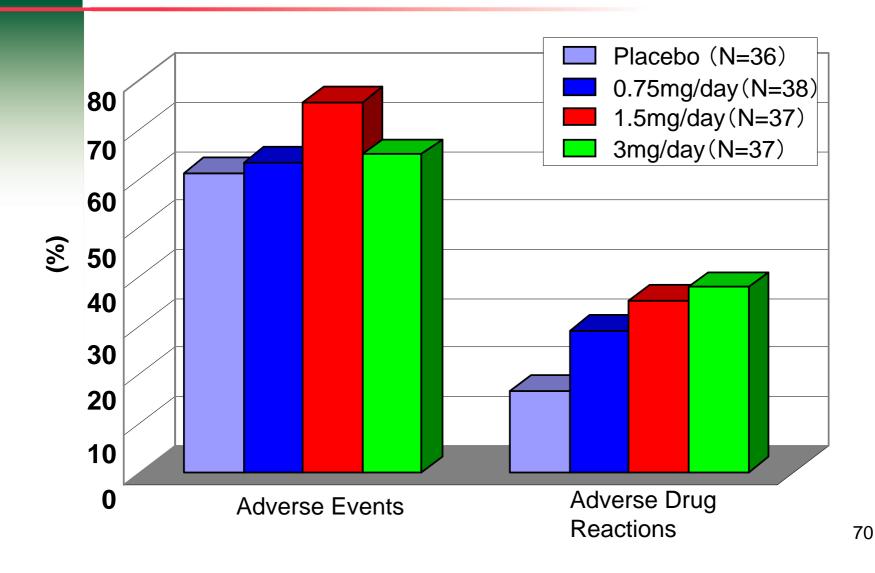


*: vs placebo, p<0.001



Safety

Adverse Events and Adverse Drug Reactions





- Repaglinide at dose levels of 0.75, 1.5 and 3 mg/day showed significant reduction in PPG-AUC and HbA1C in comparison with placebo.
- The optimal dose level of repaglinide to control blood glucose level was 1.5 mg/day.
- Repaglinide was generally safe and well tolerated without any significant abnormalities



Disclaimer Regarding Forward-looking Statements

The statements made in this presentation material are forwardlooking statements based on management's assumptions and beliefs in light of information available up to the day of announcement, and involve both known and unknown risks and uncertainties.

Actual financial results may differ materially from those presented in this document, being dependent on a number of factors.

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