# Summary of Consolidated Financial Results for the Second Quarter of the Year Ending March 31, 2010 (Unaudited) 

October 29, 2009
Company Name: DAINIPPON SUMITOMO PHARMA CO., LTD.
Head Office:
6-8, Doshomachi, 2-chome, Chuo-ku, Osaka, 541-0045
Stock Exchange Listings: Tokyo, Osaka
Security Code Number: 4506 (URL:http://www.ds-pharma.co.jp)
Filing Date of Quarterly Financial Report: November 13, 2009
Starting Date of Dividend Payments: December 1, 2009

The accompanying consolidated financial statements are prepared in accordance with Japanese GAAP. Certain accounting principles and practices generally accepted in Japan are different from International Financial Reporting Standards. The translation of consolidated financial statements into English from Japanese is solely for the convenience of readers outside Japan.
(Note : All amounts are rounded down to the nearest million yen.)

## 1. Consolidated Financial Results for the Second Quarter of the Year Ending March 31, 2010 (April 1, 2009 to September 30, 2009)

(1) Results of Operations
(\% represent changes from the corresponding period of the previous year.)

|  | Net sales |  | Operating income |  | Ordinary income |  | Net income |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Yen <br> million | $\%$ | Yen <br> million | $\%$ | Yen <br> million | $\%$ | Yen <br> million | $\%$ |
| Six months ended <br> September 30, 2009 | 132,210 | $(1.6)$ | 18,919 | 4.1 | 19,053 | 4.6 | 12,654 | 16.4 |
| Six months ended <br> September 30, 2008 | 134,358 | - | 18,177 | - | 18,208 | - | 10,870 | - |


|  | Earnings per <br> share | Earnings per share <br> (diluted) |
| :---: | :---: | :---: |
| Six months ended <br> September 30, 2009 | $¥ 31.85$ | - |
| Six months ended <br> September 30, 2008 | $¥ 27.35$ | - |

## (2) Financial Position

|  Total assets Net assetsShareholders' <br> equity ratio | Shareholders' <br> equity per share <br> (yen) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| As of <br> September 30, 2009 | 394,210 | 333,210 | $84.5 \%$ | $\neq 838.42$ |
| As of <br> March 31, 2009 | 391,294 | 324,495 | $82.9 \%$ | $\neq 816.49$ |

Reference: Shareholders' Equity (millions of yen)
As of September 30, 2009 : 333,116
As of March 31, 2009 : 324,408

## 2. Dividends

|  | Dividends per share |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1st quarter | 2nd quarter | 3rd quarter | Year-End | Annual |
| Year ended <br> March 31, 2009 | - | $¥ 9.00$ | - | $\neq 9.00$ | $¥ 18.00$ |
| Year ending <br> March 31,2010 | - | $¥ 9.00$ |  |  |  |
| Year ending <br> March 31, 2010 <br> (Forecast) |  |  | - | $\neq 9.00$ | $¥ 18.00$ |

Note: Revision of dividend forecast during this period: None
3. Consolidated Financial Forecasts for the Year Ending March 31, 2010 (April 1, 2009 to March 31, 2010)
(\% represent changes from the corresponding period of the previous year.)

|  | Net sales |  | Operating <br> income |  | Ordinary <br> income |  | Net income |  | Earnings <br> per share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Yen <br> million | $\%$ | Yen <br> million | $\%$ | Yen <br> million | $\%$ | Yen <br> million | $\%$ |  |$\neq 45.30$

Note: Revision of consolidated financial forecasts during this period: Yes
Forecasts shown above do not include performance figures of Sepracor Inc., which has recently become a wholly-owned subsidiary of the Company. Goodwill and in-process R\&D etc. resulting from the acquisition are under evaluation at present, and their financial impact will be announced once determined.

## 4. Other

(1) Shift of significant subsidiaries during the period (shift of specified subsidiaries accompanied by changes in scope of consolidation) : None
(2) Application of simplified accounting methods and specific accounting methods for preparing quarterly financial statements: Yes
(3) Changes in accounting principles, procedures, disclosure methods for preparing quarterly financial statements
(1) Changes due to adoption of new accounting standards: None
(2) Other changes: None
(4) Number of shares outstanding (Common stock) at the end of period
(1) Number of shares outstanding (Including treasury stock)

As of September 30, 2009 : 397,900,154 shares
As of March 31, 2009 : 397,900,154 shares
(2) Number of treasury stock

As of September 30, 2009 : 582,925 shares
As of March 31, 2009 : 580,814 shares
(3) Average number of shares during the period

Six months ended September 30, 2009 : 397,318,067 shares
Six months ended September 30, 2008 : 397,391,757 shares
Note: This document contains forward-looking statements based on management's assumptions and beliefs in light of the information currently available, and involve risks and uncertainties. Actual financial results may differ materially depending on a number of factors, including economic conditions.

## Qualitative Information regarding Consolidated Financial Forecasts

Consolidated Financial Forecasts for the Year Ending March 31, 2010 are as follows. Forecasts announced on May 11, 2009 are revised.
New forecasts do not include performance figures of Sepracor Inc., which has recently become a wholly-owned subsidiary of the Company. Goodwill and in-process R\&D etc. resulting from the acquisition are under evaluation at present, and their financial impact will be announced once determined.

|  | Net sales | Operating <br> income | Ordinary <br> income | Net income | Earnings <br> per share |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Yrevious forecasts (A) | 264,000 | 25,000 | 24,000 | 15,000 | $¥ 37.75$ |
| New forecasts (B) | 264,000 | 29,000 | 27,000 | 18,000 | $¥ 45.30$ |
| (B-A) | 0 | 4,000 | 3,000 | 3,000 |  |
| Change (\%) | 0.0 | 16.0 | 12.5 | 20.0 | 750.30 |
| Ren million <br> previous year | 264,037 | 31,166 | 31,395 | 19,987 |  |

< Net sales >
Actual sales until the end of the second quarter have been nearly in line with the previous forecasts. Accordingly, the previous forecasts for the full year have been unchanged.
< Operating income >
One of the Company's focused challenges in the year ending March 31, 2010 is to strive for efficient management and for efficient and profitable corporate structure. All the expenses are reexamined for the necessity and R\&D costs are spent efficiently based on prioritization. Owing to these efforts, the Company anticipates selling, general and administrative expenses, manufacturing costs and others to be reduced more than expected. Accordingly, the Company now forecasts increase in operating income by $¥ 4.0$ billion compared to the previous forecasts.
< Ordinary income / Net income >
Although non-operating expenses such as interest expense are expected to increase due mainly to financing for the acquisition of Sepracor Inc., the Company now forecasts increase in ordinary income as well as net income by $¥ 3.0$ billion compared to the previous forecasts.

Note: As of today, the Company revised non-consolidated financial forecasts. For details, please refer to the press release "Difference from Financial Forecasts for the Second Quarter of the Year Ending March 31, 2010 and Revision of Financial Forecasts for the Year Ending March 31, 2010" which was announced today.

## (1) Consolidated Balance Sheets

|  | (Millions of yen) |  |
| :---: | :---: | :---: |
|  | As of September 30, 2009 | As of March 31, 2009 |
| Assets |  |  |
| Current assets: |  |  |
| Cash and time deposits | 22,390 | 21,990 |
| Notes and accounts receivable | 81,919 | 79,759 |
| Marketable securities | 42,503 | 34,500 |
| Merchandise and finished goods | 37,391 | 39,674 |
| Work-in-process | 2,312 | 2,934 |
| Raw materials and supplies | 11,387 | 11,901 |
| Short-term loans | 50,000 | 50,000 |
| Others | 22,863 | 23,174 |
| Allowance for doubtful receivables | (182) | (394) |
| Total current assets | 270,586 | 263,539 |
| Fixed assets: |  |  |
| Property, plant and equipment: |  |  |
| Buildings and structures | 84,039 | 83,820 |
| Accumulated depreciation and impairment loss | $(45,364)$ | $(44,329)$ |
| Buildings and structures, net | 38,674 | 39,490 |
| Machinery, equipment and carriers | 72,717 | 70,438 |
| Accumulated depreciation and impairment loss | $(60,679)$ | $(59,390)$ |
| Machinery, equipment and carriers, net | 12,037 | 11,048 |
| Land | 9,975 | 9,975 |
| Construction in progress | 2,455 | 4,024 |
| Others | 24,847 | 24,586 |
| Accumulated depreciation and impairment loss | $(20,653)$ | $(20,021)$ |
| Others, net | 4,193 | 4,565 |
| Total property, plant and equipment | 67,338 | 69,104 |
| Intangible assets | 5,990 | 6,407 |
| Investments and other assets: |  |  |
| Investment securities | 38,121 | 33,982 |
| Others | 12,283 | 18,362 |
| Allowance for doubtful receivables | (110) | (102) |
| Total investments and other assets | 50,295 | 52,242 |
| Fixed assets | 123,623 | 127,754 |
| Total assets | 394,210 | 391,294 |

Liabilities
Current liabilities:

| Notes and accounts payable | 12,393 | 18,523 |
| :--- | ---: | ---: |
| Income taxes payable | 6,914 | 6,298 |
| Reserve for bonuses | 7,041 | 8,120 |
| Reserve for sales returns | 67 | 96 |
| Reserve for sales rebates | 477 | 412 |
| Others | 20,017 | 19,897 |
| Total current liabilities | 46,912 | 53,349 |
| Long-term liabilities: |  |  |
| Long-term debt | 900 | - |
| Liability for retirement benefits | 9,491 | 9,253 |
| Liability for directors' retirement benefits | 44 | 42 |
| Others | 3,651 | 4,153 |
| Total long-term liabilities | 14,088 | 13,449 |
| Total liabilities | 61,000 | 66,799 |

Net assets
Shareholders' equity:
Common stock
Capital surplus
Retained earnings
Treasury stock
Total shareholders' equity

Valuation, translation adjustments and others:
Unrealized gains on available-for-sale securities, net of tax
Deferred gains or losses on hedges
Foreign currency translation adjustment
Total valuation, translation adjustments and others
Minority interests
Total net assets
Total liabilities and net assets

| 22,400 | 22,400 |
| ---: | ---: |
| 15,860 | 15,860 |
| 289,692 | 281,628 |
| $(644)$ | $(643)$ |
| 327,308 | 319,245 |
| 7,117 |  |
| $(1,241)$ | 5,162 |
| $(66)$ | - |
| 5,808 | - |
| 93 | 8,162 |
| 333,210 | 324,495 |
| 394,210 | 391,294 |


| (Millions of yen) |  |  |
| :---: | :---: | :---: |
|  | Six months ended September 30, 2008 | Six months ended September 30, 2009 |
| Net sales | 134,358 | 132,210 |
| Cost of sales | 52,834 | 51,351 |
| Gross profit | 81,523 | 80,858 |
| Provision for reserve for sales returns | 14 | - |
| Reversal of reserve for sales returns | - | 29 |
| Gross profit-net | 81,509 | 80,887 |
| Selling, general and administrative expenses |  |  |
| Provision for allowance for doubtful receivables | 66 | 14 |
| Salaries | 8,231 | 8,701 |
| Provision for reserve for bonuses | 4,370 | 4,491 |
| Provision for liability for directors' retirement benefits | 6 | 6 |
| Research and development costs | 24,784 | 24,245 |
| Others | 25,872 | 24,509 |
| Total selling, general and administrative expenses | 63,331 | 61,968 |
| Operating income | 18,177 | 18,919 |
| Non-operating income |  |  |
| Interest income | 498 | 378 |
| Dividend income | 380 | 348 |
| Insurance income | 248 | 198 |
| Others | 319 | 500 |
| Total non-operating income | 1,447 | 1,426 |
| Non-operating expenses |  |  |
| Interest expense | 58 | 35 |
| Contribution | 927 | 923 |
| Others | 429 | 333 |
| Total non-operating expenses | 1,416 | 1,293 |
| Ordinary income | 18,208 | 19,053 |
| Income before income taxes and minority interests | 18,208 | 19,053 |
| Income taxes | 7,332 | 6,393 |
| Minority interests in net income | 6 | 5 |
| Net income | 10,870 | 12,654 |


|  |  | (Millions of yen) |
| :---: | :---: | :---: |
|  | Six months ended September 30, 2008 | Six months ended September 30, 2009 |
| Net cash provided by operating activities: |  |  |
| Income before income taxes and minority interests | 18,208 | 19,053 |
| Depreciation and amortization | 5,499 | 5,475 |
| Provision for liability for retirement benefits, less payments | 133 | 728 |
| Provision for other liabilities | $(1,384)$ | $(1,248)$ |
| Interest and dividend income | (878) | (727) |
| Interest expense | 58 | 35 |
| Decrease (increase) in notes and accounts receivable | 1,684 | $(2,075)$ |
| Decrease (increase) in inventories | 1,530 | 3,862 |
| Increase (decrease) in notes and accounts payable | $(2,980)$ | $(5,888)$ |
| Other-net | $(2,289)$ | $(1,179)$ |
| Subtotal | 19,582 | 18,035 |
| Interest and dividend received | 893 | 907 |
| Interest paid | (33) | (11) |
| Income taxes paid | $(10,063)$ | $(5,936)$ |
| Net cash provided by operating activities | 10,378 | 12,994 |
| Net cash used in investing activities: |  |  |
| Increase in time deposits | $(1,000)$ | - |
| Decrease in time deposits | 3,000 | 5,000 |
| Proceeds from sales of marketable securities | 1,000 | - |
| Proceeds from redemption of marketable securities | - | 2,000 |
| Purchases of property, plant and equipment | $(10,278)$ | $(3,023)$ |
| Purchases of intangible assets | $(1,967)$ | (529) |
| Purchases of investment securities | $(3,822)$ | (376) |
| Purchase of investments in subsidiaries | - | $(1,070)$ |
| Other-net | 74 | 127 |
| Net cash used in investing activities | $(12,993)$ | 2,127 |
| Net cash used in financing activities: |  |  |
| Net increase (decrease) in short-term bank loans | - | (100) |
| Repayment of long-term debt | $(4,600)$ | - |
| Net decrease (increase) in treasury stock | (61) | (1) |
| Dividends paid | $(3,574)$ | $(3,574)$ |
| Dividends paid to minority shareholders | (0) | (0) |
| Net cash used in financing activities | $(8,236)$ | $(3,676)$ |
| Effect of exchange rate changes on cash and cash equivalents | 47 | (18) |
| Net increase (decrease) in cash and cash equivalents | $(10,804)$ | 11,427 |
| Cash and cash equivalents at the beginning of period | 56,259 | 49,481 |
| Increase in cash and cash equivalents related to change in scope of consolidation | - | 482 |
| Cash and cash equivalents at the end of period | 45,455 | 61,390 |

Not applicable.

## (5) Segment Information

## Business segment information

Six months ended September 30, 2008

| (Millions of yen) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Pharmaceuticals | Other products | Total | Eliminations / Corporate | Consolidated |
| Sales |  |  |  |  |  |
| Sales to customers | 106,109 | 28,249 | 134,358 | - | 134,358 |
| Intersegment sales and transfers | - | - | - | - | - |
| Total | 106,109 | 28,249 | 134,358 | - | 134,358 |
| Operating income | 17,519 | 658 | 18,177 | - | 18,177 |

Six months ended September 30, 2009

| Six months ended September 30, 2009 |
| :--- |
| \begin{tabular}{\|l|r|r|r|r|r|}
\hline
\end{tabular} |
| Sales |
| Sallions of yen) |
| Sales to customers |
| Intersegment sales and transfers |

## Notes:

1. Business segments are divided into "Pharmaceuticals" and "Other products" based on natures of products and businesses.
2. The major products in each of the business segment are as follows:

| Business segment | Major products |
| :--- | :--- |
| Pharmaceuticals | Cardiovascular system drugs |
|  | Antibacterial and antibiotic agents |
|  | Central nervous system and antiallergic drugs |
| Gastrointestinal drugs |  |
| Other products | Animal health products |
|  | Feeds and feed additives |
|  | Food additives |
|  | Diagnostics |
|  | Other products |

## Geographical segment information

Six months ended September 30, 2008
Geographical segment information are not disclosed because none of consolidated subsidiaries are located outside Japan.
Six months ended September 30, 2009
As net sales outside Japan constituted less than $10 \%$ of consolidated total sales of all segments, the disclosure of geographical segment information has been omitted.

## Overseas sales

| Six months ended September 30, 2008 | (Millions of yen) |
| :--- | ---: |
| Overseas sales | 12,647 |
| Consolidated net sales | 134,358 |
| Overseas sales as a percentage of consolidated net sales | $9.4 \%$ |

Six months ended September 30, 2009

| Overseas sales | (Millions of yen) |
| :--- | ---: |
| Consolidated net sales | 12,434 |
| Overseas sales as a percentage of consolidated net sales | 132,210 |

## (6) Notes on significant changes in shareholders' equity

Not applicable.

