

Financial Results for FY2009 (ended March 31, 2010)

May 11, 2010
Masayo Tada
President and CEO
Dainippon Sumitomo Pharma Co., Ltd.



Financial Results for FY2009



Summary of Financial Results for FY2009

1. Increases in net sales and gross profit due to expanding scope of consolidation

2. Increased profit by efficient use of expenses

3. Both net sales and profit exceeded the forecasts



Financial Results

Billions of yen

	E)/0000 E)/000		Change		Famagasta	D:#*****
	FY2008	FY2009	Value	Percentage	Forecasts	Difference
Net sales	264.0	296.3	32.2	12.2%	295.0	1.3
Operating income	31.2	35.6	4.5	14.3%	31.0	4.6
Ordinary income	31.4	33.8	2.4	7.8%	29.0	4.8
Net income	20.0	21.0	1.0	4.9%	19.0	2.0

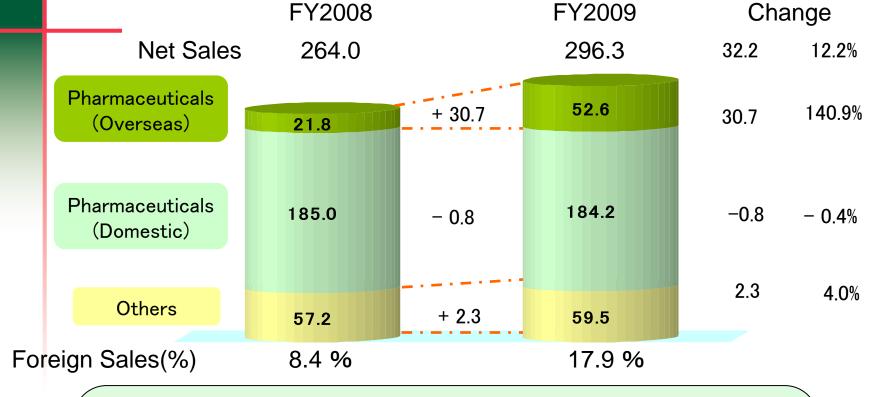
Notes: 1.All values are rounded to the nearest 100 million yen.

- 2. Forecasts announced on February 3,2010.
- 3.FY2009 includes full-year (Jan. to Dec.2009) figures of Sumitomo Pharmaceuticals (Suzhou) Co., Ltd. and 4th quarter (Oct.15 to Dec.31,2009) figures of US subsidiaries (including Sepracor Inc.) are newly added to the scope of consolidation.



Breakdown of Sales





(Domestic)

•Sales decrease of AMLODIN® is covered by sales increase of the products such as AVAPRO®, LONASEN® and others

(Overseas)

-Contribution of Sumitomo Pharmaceuticals (Suzhou) Co. ,Ltd and Sepracor Inc.

(Others)

Sales increase of influenza diagnostics and others



Domestic sales of Pharmaceuticals

Billions of yen

	FY2008 FY2009		Cha	Change	
	F 12006	F12009	Value	Percentage	
AMLODIN®	57.9	52.0	- 5.9	- 10.1%	
GASMOTIN®	20.2	20.7	0.6	2.9%	
PRORENAL®	14.8	15.4	0.5	3.7%	
MEROPEN®	14.8	14.7	- 0.1	- 0.6%	
4 Strategic Products Total	107.7	102.8	- 4.8	- 4.5%	
AVAPRO®	1.5	3.7	2.3	154.7%	
LONASEN®	3.4	6.3	2.9	83.6%	
TRERIEF ®	0.1	8.0	0.7	1,100.6%	
MIRIPLA ®		0.2	0.2	_	
New Products Total	5.0	11.1	6.1	122.9%	
EBASTEL®	10.6	9.2	- 1.4	- 13.0%	
SUMIFERON®	6.0	5.8	- 0.2	- 3.8%	
AmBisome®	3.1	4.0	1.0	31.4%	
Others Total	72.4	70.3	- 2.1	- 2.9%	
Total	185.0	184.2	- 0.8	- 0.4%	



Overseas Sales of Pharmaceuticals

Billions of yen

		FY2008	FY2009	change
US Subsidiary	LUNESTA®	_	10.5	10.5
	XOPENEX®	_	13.6	13.6
	BROVANA®	_	1.7	1.7
	OMNARIS®	_	0.6	0.6
	Industrial property revenues	_	1.5	1.5
	Others	_	0.7	0.7
US Subsidiary	Total	_	28.6	28.6
Sumitomo Pharmaceuticals	MEPEM®	_	3.8	3.8
(Suzhou)	Others	_	0.4	0.4
Sumitomo Pharma (Suzhou) To		4.1	4.1	
Export Total (to unaffilia	ited customers)	21.8	19.8	- 2.0
Total		21.8	52.6	30.7



Valuations and Accounting Procedures by Acquisition of Sepracor Inc.

Millions of dollar

	Before Purchase price allocation	After Purchase price allocation	Valuation differences	Accounting procedures (Amortization)
Patent rights	_	1,197	1,197	•Amortization years by products
In-process R&D (Intangible assets)		59	59	·capitalize (amortize after approval)
Inventories	67	144	78	charge to cost of sales
Deferred tax liabilities (of the above)	I	- 485	- 485	
Other assets & liabilities (Net)	633	678	45	-
Goodwill	26	914	888	•Amortization for 20 years
Total	726	2,506	1,781	_

Impact on pretax income for FY2009	Impact on pretax income (Forecasts for FY2010)
67	319
I	I
40	38
_	_
1	
10	46
116	403



Breakdown of Financial Results for FY2009

Billions of yen

		FY2009						
		Except U	S Subsidiary	k 1	110	Impact of		
		Except US & Chinese subsidiaries Chinese Subsidiary		Total	US Subsidiary *2	Purchase price allocation *3	Total	
Net	sales	264.8	2.8	267.6	28.6		296.3	
Co	st of sales	106.0	0.2	106.2	2.4	3.6	112.3	
Gros	ss profit	158.8	2.6	161.4	26.2	- 3.6	184.0	
SG	&A expenses	121.9	1.7	123.6	17.9	6.9	148.4	
	SG&A expenses	73.4	1.7	75.1	15.0	6.9	97.0	
	R&D costs	48.4	_	48.4	2.9	_	51.4	
Ope	rating income	37.0	0.8	37.8	8.3	- 10.5	35.6	
Ordi	nary income	35.6	0.7	36.4	7.9	- 10.5	33.8	
Net	income	21.9	0.7	22.6	5.2	- 6.9	21.0	

Notes *1. Consolidation of domestic subsidiaries plus Chinese subsidiary, Sumitomo Pharmaceuticals (Suzhou) Co., Ltd.

^{*2.} Excluding impact of purchase price allocation by acquisition

^{*3.} Mainly amortization of patent rights and goodwill



Cost of sales and SG&A expenses

(Excluding US & Chinese Subsidiaries)

Billions of yen

		FY2008		FY2009		Change	
			% of net sales		% of net sales	Value	Percentage
Net	Sales	264.0	-	264.8	_	0.8	0.3%
C	ost of Sales	103.7	39.3%	106.0	40.0%	2.3	2.2%
Gro	oss Profit	160.3	60.7%	158.8	60.0%	- 1.5	- 0.9%
S	G&A expense	129.1	48.9%	121.9	46.0%	- 7.3	- 5.6%
	SG&A expense	76.3	28.9%	73.4	27.7%	- 2.9	- 3.8%
	R&D Costs	52.8	20.0%	48.4	18.3%	- 4.4	- 8.3%
Ор	erating Income	31.2	11.8%	37.0	14.0%	5.8	18.6%

Note: Cost of sales includes provision for (reversal of) reserve for sales returns.

(Cost of sales)

•Rise in cost of sales ratio mainly by changes of sales structure

(SG&A)

Decrease by efficient use of advertising costs and others

(Others)

Decrease in clinical trial cost of lurasidone and others



Non-operating Income & Expenses and Extraordinary Income & Loss

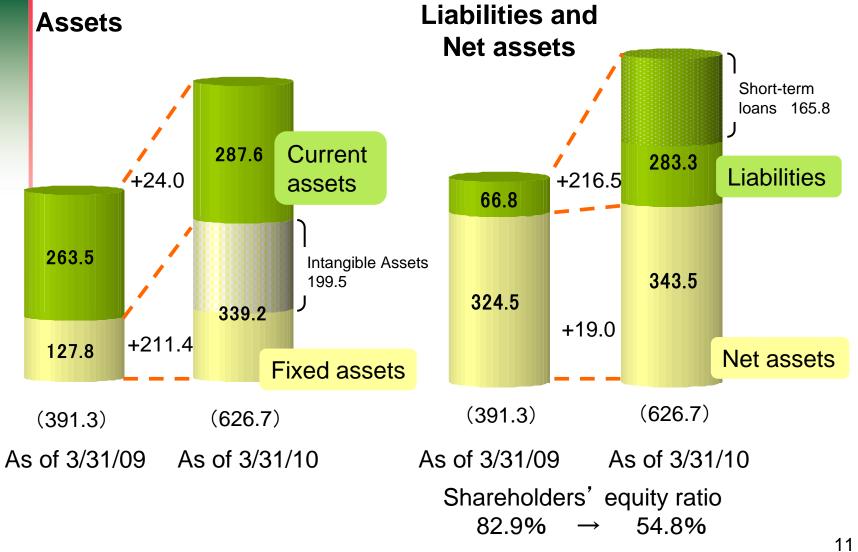
Billions of yen

	FY2008	FY2009	Change	
	F12006	F12009	Value	Percentage
Operating income	31.2	35.6	4.5	14.3%
Non-operating income and expenses	0.2	- 1.8	- 2.0	
Finance income and expenses including dividend income	1.6	0.2	- 1.4	
Contributions Others	- 1.8 0.4	- 1.8 - 0.2	- 0.1 - 0.7	
Ordinary income	31.4	33.8	2.4	7.8%
Extraordinary income and loss	0.8	- 2.4	- 3.2	
Reversal of reserve for loss on litigation Compensation for revision of	1.1	-	- 1.1	
personnel system Loss on valuation of investment	_	- 1.6	- 1.6	
securities	- 0.3	- 0.8	- 0.6	
Income taxes and minority interests	- 12.2	- 10.5	- 1.7	
Net income	20.0	21.0	1.0	4.9%



Changes in Financial Position







Cash Flows

Billions of yen

I Net cash provided by operating activities	+ 26.7
 Income before income taxes and minority interests 	+ 31.4
 Depreciation and amortization 	+ 18.6
 Income taxes paid 	- 11.8
	1-1-0
II Net cash used in investing activities	-151.8
 Proceeds from sales of marketable securities 	+ 19.4
 Decrease in short-term loans receivable 	+ 25.0
 Purchase of investments in subsidiaries resulting in 	- 200.6
change in scope of consolidation	- 200.0
III Net cash used in financing activities	+ 131.9
 Net increase in short-term loans payable 	+ 164.9
 Redemption of bonds 	- 25.8
Dividends paid	- 7.2
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Cash and cash equivalents at the end of period: 58.1 billion yen



Financial Forecasts for FY2010



Points of Forecasts for FY2010

- Decrease in domestic sales of pharmaceuticals due to the influence of the NHI price revision and generic drugs
- 2. Increases in net sales and profit by consolidating the U.S. subsidiaries for full year
- 3. Full year impact of acquisition of Sepracor on financial statement
- 4. Significant decrease in profit on financial statement, while secured EBITDA of 50 billion yen or more.



Financial Forecasts for FY2010

Billions of yen

	FY2009	FY2010	Cha	anges
	Results	Forecasts	Value	Percentage
Net sales	296.3	354.0	57.7	19.5%
Operating income	35.6	3.5	- 32.1	- 90.2%
Ordinary income	33.8	1.0	- 32.8	- 97.0%
Net income	21.0	0.0	- 21.0	- 100.0%
EBITDA	56.4	52.0	- 4.4	- 7.9%
R&D costs	51.4	67.5	16.1	31.4%



Breakdown of Financial Forecasts for FY2010

Billions of yen

		FY2010					
		Exclu	ding U.S. Su	bs*1	U.S.	Influence	
		Basis	Chinese Subsidiary	Total	Subsidiary * 2	of P.P.A.	Total
Net S	Sales	239.2	3.8	243.0	111.0	1	354.0
Co	st of sales	91.9	0.4	92.3	12.3	3.4	108.0
Gro	oss profit	147.3	3.4	150.7	98.7	- 3.4	246.0
SG	&A expenses	121.5	2.8	124.3	85.4	32.8	242.5
	SG&A expenses	74.7	2.8	77.5	64.7	32.8	175.0
	R&D costs	46.8	-	46.8	20.7	1	67.5
Ope	Operating income		0.6	26.4	13.3	- 36.2	3.5
Ordi	Ordinary income		0.6	23.8	13.4	- 36.2	1.0
Net i	income	15.2	0.4	15.6	8.6	- 24.2	0.0

Notes *1. Consolidation of domestic subsidiaries plus Chinese subsidiary, Sumitomo Pharmaceuticals (Suzhou) Co., Ltd.

Exchange rate: ¥90 to US\$1, ¥13 to CNY1

- *2. Excluding impact of purchase price allocation by acquisition
- *3. Mainly amortization of patent rights and goodwill



Domestic Sales of Pharmaceuticals

Billions of yen

	EV2000	EV2000 EV2010	Changes		
	FY2009	FY2010	Value	Percentage	
AVAPRO®	3.7	8.0	4.3	113.9%	
LONASEN®	6.3	12.0	5.7	90.1%	
PRORENAL®	15.4	16.0	0.6	4.0%	
3 Strategic Products Total	25.4	36.0	10.6	41.5%	
TRERIEF®	0.8	2.8	2.0	253.6%	
MIRIPLA®	0.2	1.5	1.3	524.1%	
METGLUCO®	_	0.7	0.7	_	
New Products Total	1.0	5.0	4.0	384.4%	
AMLODIN®	52.0	38.5	- 13.5	- 26.0%	
GASMOTIN®	20.7	20.4	- 0.3	- 1.6%	
MEROPEN®	14.7	10.2	- 4.5	- 30.5%	
AmBisome®	4.0	5.1	1.1	26.9%	
Others Total	157.7	136.0	- 21.7	- 13.8%	
Total	184.2	177.0	- 7.2	- 3.9%	



Overseas Sales of Pharmaceuticals

Billions of yen

	EV2000	EV2040	Changes	
	FY2009	FY2010	Value	Percentage
LUNESTA®	10.5	46.5	36.0	341.2%
XOPENEX®	13.6	41.3	27.7	203.7%
BROVANA [®]	1.7	7.2	5.5	334.8%
OMNARIS [®]	0.6	4.8	4.2	700.0%
Industrial Property Revenues	1.5	6.6	5.1	337.9%
Others	0.7	4.6	3.9	517.0%
US Subsidiary Total	28.6	111.0	82.4	287.5%
MEPEM®	3.8	5.0	1.2	33.3%
Others	0.4	0.6	0.2	53.7%
Sumitomo Pharmaceuticals (Suzhou) Total	4.1	5.6	1.5	35.2%
Export (to unaffiliated customers)	19.8	16.4	- 3.4	- 17.0%
Total	52.6	133.0	80.4	153.1%

FY2009 (One Year)		
50.0		
49.1		
7.0		
2.7		
9.4		
2.2		
120.4		



Financial Forecasts for FY2010

-Excluding U.S. and Chinese Subsidiaries -

Billions of yen

	FY2009		F	FY2010		Changes	
	Results		Forecasts		Value	Percentage	
Net sales	<u> </u>		- 25.6	- 9.7%			
Cost of sales	106.0	40.0%	91.9	38.4%	- 14.1	- 13.3%	
Gross profit	158.8	60.0%	147.3	61.6%	- 11.5	- 7.3%	
SG&A expenses	121.9	46.0%	121.5	50.8%	- 0.4	- 0.3%	
SG&A expenses	73.4	27.7%	74.7	31.2%	1.3	1.7%	
R&D costs	48.4	18.3%	46.8	19.6%	- 1.6	- 3.4%	
Operating income	37.0	14.0%	25.8	10.8%	- 11.2	- 30.2%	

Note: Cost of sales includes provision for (reversal of) reserve for sales returns

(Cost of sales)

- Rise due to NHI price revision
- Down due to changes of basis for recording sales on pet foods (SG&A expenses)
- Aggressive investment to increase net sales of domestic pharmaceuticals
- •Reduction in overseas clinical trials of lurasidon, but increase in development of next strategic candidates
- Continuing cost reduction

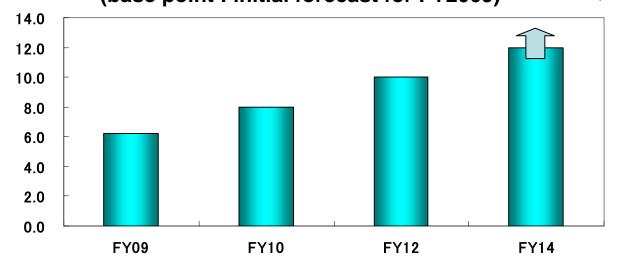


Improvement of Management Efficiency

- Target Reduce costs by more than 12 billion yen by FY2014
- Initiatives
 - Pursuing effective use of expense
 - Split-up, outsourcing, and facility integration
 - Downsizing through organizational reformation
 - Elimination of all waste losses

Target accumulated reduction by year toward 12 billion yen in total (base point : initial forecast for FY2009)

Billions of yen



Great achievement in FY2009 — Try to accomplish 12 billion yen reduction earlier



Returns to Shareholders

- Dividend Policy
 - Allot appropriate dividends in line with performance while balancing aggressive investment and internal reserves for future growth
 - Also consider stable dividends
- Changes in dividends

	FY2008	FY2909 (planned)	FY2010 (planned)
Dividends per share (yen)	18.00	18.00	18.00
Payout ratio (%)	35.8	34.1	-

⟨reference⟩

Dividends to	2.2	2.1	2.1
net assets ratio (%)	۷.۷	۷.۱	۷.۱



Transform the earnings structure in Japan



Focused Challenges in FY2010

- Change Products Structure
 - Ratio of Patent-Protected to Long-Listed Products

Medium-Term Business Plan	First Term		Second Term		
Fiscal Year	2007	2009	2010	Achieve ASAP	
Patent Protected / Long-Listed Products	70/30	40/60	45/55	50/50	

Focus Resources on Strategic/New Products → Maximize Products Value

Fiscal Year	2009	2010	Increases
Strategic Products AVAPRO®-LONASEN®-PRORENAL®	25.4	36.0	10.6
New Products * 1 TRERIEF® • MIRIPLA® • METGLUCO®	4.9	8.5	3.6
Resource (Detailing)	30%	55%	25%

*1:Incl. MELBIN®

Billion yen



Launch of METGLUCO®

Biguanide Oral Hypoglycemic Agent

「METGLUCO® Tablets 250mg」(Generic Name: Metformin Hydrochloride)

- Jan. 20 : Approval May 10 : Launch
- Clear dose-dependent hypoglycemic effect with wider dose range compared with existing metformin products
- Place the highest priority on promoting appropriate use and thoroughly provide information to make safe use in medical field
- Expect further contribution to treatment of patients with type 2 diabetes as a basal drug



Focused Challenges in FY2010

- Change Sales & Marketing System
 - Focus entirely on business operation from customer standpoint and build up trustful relationship with customers
 - > Enhance education to strengthen abilities of MR
 - Strengthen capability to address diversified and sophisticated needs of customers
 - Accelerate customer services with enhancement of Regional Headquarters System
 - Change earning structure by shifting emphasis from sales to profit
 - Focus marketing resources on products with high profitability and growth potential
 - Improve efficiency of MR's behavior by instilling cost-consciousness
 - Promote bottom-up budgeting and gain/loss management



Expansion of overseas business



Basic Policies of Sepracor Management

- Five Principles of Corporate Governance
 - To share Management Mission
 - DSP determines the global strategies through the discussion with Sepracor
 - Sepracor's important management issues are determined by its Board of Directors.
 - North America operations are determined on Sepracor's responsibilities
 - To strive to maximize business values of DSP Group and synergies
- Sepracor Managements
 - Chairman & CEO: Saburo Hamanaka
 - President & COO: Mark lwicki
 - **Executive Vice President & CSO: Nobuhiko Tamura**
 - Board of Directors: Hamanaka, Iwicki, Tamura, Tada, Takeuchi, Nomura



Preparing for lurasidone launch

Timeline until launch

- December 2009, NDA submitted to FDA
- October 2010, FDA's review result to be obtained
- 1Q 2011, launch expected

Building sales structure

- Anticipated 300 reps at the time of launch (Sepracor & recruitment)
- On FDA's approval, recruitment commenced

Summary of results from clinical studies

- lurasidone demonstrated significantly greater improvement versus placebo on PANSS total score, in four studies
- lurasidone was well-tolerated and associated with limited weight gain or changes in metabolic parameters.
- Mild changes in movement disorder parameters and prolactin levels

Market Opportunity

- Schizophrenia, a chronic mental illness, affects 2-3 million people in the US
- World Health Organization ranks schizophrenia as the 6th leading cause of disability worldwide
- Overall antipsychotic market in the US is \$14.5 billion (2009), 4% growth over previous year
- High rates of switching, discontinuation; need for new treatment with both efficacy and safety remains

Further development and promotion

- Additional indication for bipolar depression
- Possibility for improvement of cognitive disorder
- Increase awareness of lurasidone and the company's name



Expanding Business in China

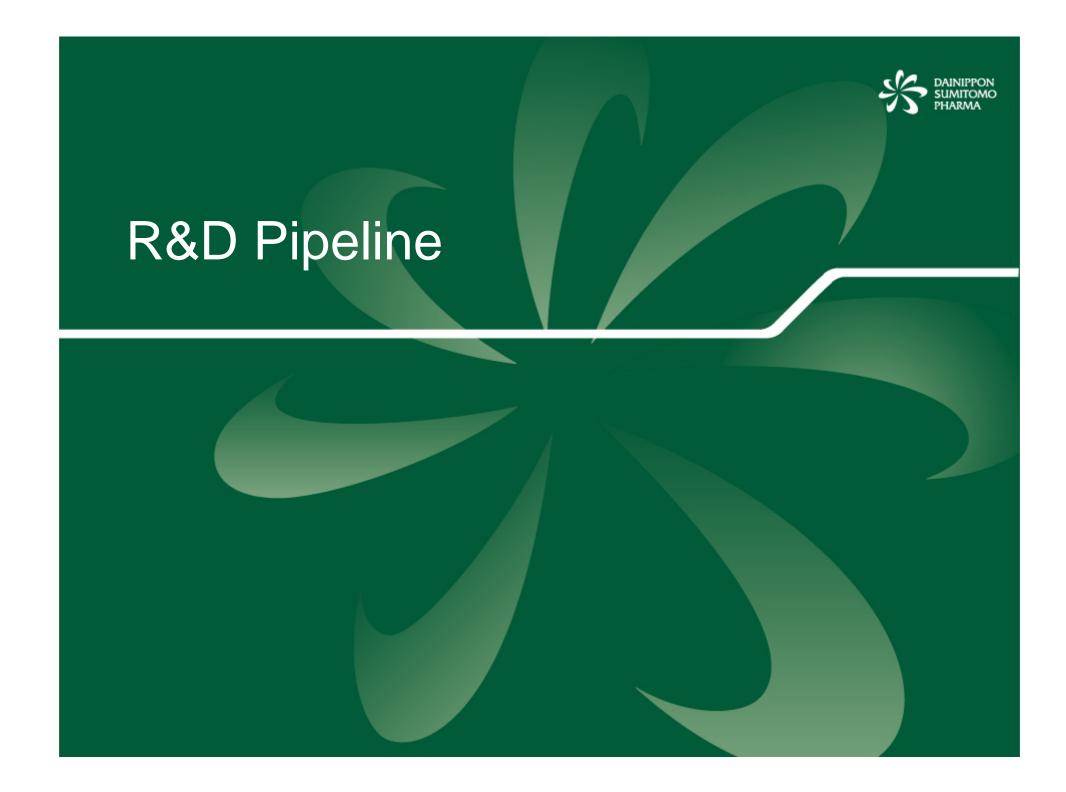
Scheme of Expanding Sumitomo Pharmaceuticals (Suzhou) Co., Ltd.,

- Start selling GASMOTIN® from July 2010
- Expand the number of Sales Rep. from 200 (March 31, 2010) to 280 (December 31, 2010)
- Strengthen the pipeline by accelerating clinical study of CALSED, and starting the clinical study of LONASEN®

Integration of Kyowa Hakko Pharmaceuticals (Suzhou) Co., Ltd.,

- Complete the process of integration into Sumitomo Pharmaceuticals (Suzhou) by the end of October, 2010
- Start of Packing Process 4Q CY 2011
- Start of Drug Formulation 1Q CY 2014







Development Pipeline (as of May 10, 2010)

1	HARMA	A							
		NDA filed	Phase III	Phase II	Phase I				
	Japan	SMP-508 (Diabetes)	Lurasidone (Schizophrenia)	AS-3201 Diabetic neuropathy	SMP-986 (Over-active bladder)				
				DSP-8153 (Hypertension/ Combination product)	DSP-3235 (Diabetes)				
				\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	DSP-3025 (Allergic disorders)				
					SMP-028 (Bronchial asthma)				
	Foreign Markets	Lurasidone US (Schizophrenia)	Lurasidone US·EU etc. (Bipolar disorder) Amurubicin	SMP-986 US · EU (Over-active bladder)	SMP-028 US · EU (Bronchial asthma)				
		STEDESA™ US * (Epilepsy-Adjunct)	hydrochloride China (Small cell lung cancer)	ALVESCO® HFA US * (Asthma-Pediatrics age range TBD)	DSP-7238 EU (Diabetes)				
			OMNARIS® HFA Nasal MDI US * (Allergic Rhinitis)		DSP-8658 US (Diabetes)				
		New Chemical Entities New Indication etc.	STEDESA [™] US * (Epilepsy- Adult monotherapy)		SEP-227900 US * (Cognition/Pain/AD)				
	* Pipelii	ne candidates in Sepracor			SEP-228432 US * (ADHD)				



Development Pipeline Highlights

■ SMP-028:

Started Phase I Study in Japan

Portfolio Priority Evaluation

According to the results of the portfolio priority evaluation, the development of the following compounds were discontinued and deleted from the list.

Phase II Stage: SEP-227018, SEP-225289, SEP-227162



Global R & D

Establishment of a global committee composed of key R&D members from DSP and Sepracor

(Tentative name: Global PMC; Scheduled for May, 2010)

- to discuss essential matters concerning research and development from a strategic point of view covering the entire DSP Group.
- to decide project priorities by discussing the global R&D strategy, clinical development plan, and corresponding budget
- to assign global projects

* PMC (Portfolio Management Committee)



Clinical Development of Lurasidone

<u>Schizophrenia:</u>

NDA was submitted to the U.S. FDA on Dec. 30th (US time) of 2009

Program to
Evaluate the
Antipsychotic
Response to
Lurasidone

- Ongoing Phase 3 studies in Schizophrenia
 - Phase 3 Placebo- and Active Comparator (olanzapine)
 - Controlled Clinical Study (PEARL 2)
 - > Data from the extension study under evaluation
 - > Study results to be presented at APA (May 22-26, 2010, New Orleans)
 - Long-term Safety Study (PEARL Safety)
 - ➤ Screening started in March, 2008, dosing underway Results from one-year study expected in 2010
 - Phase 3 Placebo- and Active Comparator (quetiapine XR)
 - Controlled Clinical Study (PEARL 3)
 - Screening started in October, 2008, dosing underway Results from six-week study expected in 2010



Clinical Development of Lurasidone

- Bipolar Disorder Phase 3 studies (PREVAIL study)
 - Screening started in April, 2009, dosing underway
 - Supplemental NDA is planned for the first half of year 2012

PRogram to
EValuate the
Antidepressant
Impact of
Lurasidone

- Development for Japanese NDA submission (Pan-Asia study)
 - IND for Phase 3 Study (schizophrenia indication) in Japan, Taiwan and South Korea
 - Dosing underway
 - Protocol Synopsis
 - Comparator: Placebo (Reference: risperidone)
 - Number of Patients: 440
 - Primary Endpoints: PANSS



Disclaimer Regarding Forward-looking Statements

The statements made in this presentation material are forward-looking statements based on management's assumptions and beliefs in light of information available up to the day of announcement, and involve both known and unknown risks and uncertainties.

Actual financial results may differ materially from those presented in this document, being dependent on a number of factors.

Information concerning pharmaceuticals (including compounds under development) contained within this material is not intended as advertising or medical advice.